

MB Securities Joint Stock Company

Financial statements

For the year ended 31 December 2022



MB Securities Joint Stock Company

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MB Securities Joint Stock Company

GENERAL INFORMATION

THE COMPANY

MB Securities Joint Stock Company ("the Company") is a joint stock company established under Vietnam's Law on Enterprises, Establishment and Operation Licence No. 116/GP-UBCK issued by the State Securities Commission dated 9 December 2013 and latest Establishment and Operation Licence No. 58/GPDC-UBCK issued by the State Securities Commission dated 8 July 2022, and the 3rd amended Certificate of Business Registration No. 0106393583 dated 6 January, 2023.

As at 31 December 2022, the charter capital of the Company was VND3,805,931,180,000 (as at 31 December 2021: VND2,676,183,240,000).

The Company's Head Office is located on Floor 7 and 8, MB Building, No. 21 Cat Linh street, Cat Linh Ward, Dong Da District, Hanoi, Vietnam. As at 31 December 2022, the Company has one (1) head office and six (6) branches in Ho Chi Minh City, Hanoi and Hai Phong.

The current principal activities of the Company are:

- ▶ Brokerage services, margin lendings and other services;
- ▶ Proprietary trading;
- ▶ Underwriting for securities issuance;
- ▶ Securities depository; and
- ▶ Investment advisory services.

BOARD OF DIRECTORS

Members of the Board of Directors during the year and at the date of this report are as follows:

<i>Name</i>	<i>Title</i>	<i>Appointment/Resignation</i>
Mr. Le Viet Hai	Chairman	Appointed on 3 June 2020
Mr. Vu Thanh Trung	Vice Chairman	Appointed on 15 April 2016
Mr. Phan Phuong Anh	Member	Appointed on 26 April 2022
Mr. Tran Hai Ha	Member	Appointed on 26 April 2014 Resigned on 26 April 2022
Ms. Tran Thi Kim Thanh	Member	Appointed on 20 April 2018
Ms. Nguyen Minh Hang	Member	Appointed on 3 June 2020

BOARD OF SUPERVISION

Members of Board of Supervision during the year and at the date of this report are as follows:

<i>Name</i>	<i>Title</i>	<i>Appointment</i>
Ms. Pham Thi Hoa	Head of the Board	Appointed on 10 April 2021
Ms. Vu Thi Huong	Member	Appointed on 27 April 2017
Ms. Nguyen Thi Diep Quynh	Member	Appointed on 26 April 2016

MB Securities Joint Stock Company

GENERAL INFORMATION (continued)

MANAGEMENT AND CHIEF ACCOUNTANT

Members of the Management and Chief Accountant during the year and at the date of this report are as follows:

<i>Name</i>	<i>Title</i>	<i>Appointment/Resignation</i>
Mr. Phan Phuong Anh	Chief Executive Officer ("CEO")	Appointed on 08 July 2022
Mr. Tran Hai Ha	Chief Executive Officer ("CEO")	Appointed on 10 December 2013 Resigned on 08 July 2022
Ms. Phung Thi Thanh Ha	Deputy CEO	Appointed on 5 July 2013
Mr. Le Thanh Nam	Deputy CEO	Appointed on 8 April 2015
Mr. Nguyen Van Hoc	Chief Accountant	Appointed on 10 October 2017

LEGAL REPRESENTATIVE

The legal representative of the Company during the period from 1 January 2022 to 7 July 2022 is Mr. Tran Hai Ha – Chief Executive Officer. The legal representative of the Company from 8 July 2022 to the date of this report is Mr. Phan Phuong Anh – Chief Executive Officer.

Ms. Pham Thi Kim Ngan – Chief Financial Officer, is authorized to sign the financial statements in accordance with the Letter of Authorisation No. 02/2023/MBS-UQ dated 31 January 2023 by the Chief Executive Officer.

AUDITORS

The auditors of the Company are Ernst & Young Vietnam Limited.

MB Securities Joint Stock Company

REPORT OF MANAGEMENT

Management of MB Securities Joint Stock Company ("the Company") is pleased to present its report and the Company's financial statements for the year ended 31 December 2022.

RESPONSIBILITY OF THE COMPANY'S MANAGEMENT IN RESPECT OF FINANCIAL STATEMENTS

Management of the Company is responsible for the financial statements of each financial year that give a true and fair view of the state of affairs of the Company and of the results of its operation, its cash flows and its changes in owners' equity for the year. In preparing those financial statements, Management is required to:

- ▶ select suitable accounting policies and apply them consistently;
- ▶ make judgments and estimates that are reasonable and prudent;
- ▶ state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements; and
- ▶ prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue its business.

Management of the Company is responsible for ensuring that proper accounting records are kept to disclose, with reasonable accuracy at any time, the financial position of the Company and to ensure that the accounting records comply with the applied accounting system. It is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of frauds and other irregularities.

Management of the Company confirmed that it has complied with the above requirements in preparing the accompanying financial statements.

STATEMENT BY MANAGEMENT

The Company's management does hereby states that, in its opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2022, the results of its operations, its cash flows and its changes in owners' equity for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to securities companies and the statutory requirements relevant to preparation and presentation of financial statements.

For and on behalf of Management:



Ms. Phạm Thị Kim Ngan
Chief Financial Officer

Hanoi, Vietnam

15 February 2023

Reference No: 61066227/66850747

INDEPENDENT AUDITORS' REPORT

**To: The shareholders of
MB Securities Joint Stock Company**

We have audited the financial statements of MB Securities Joint Stock Company ("the Company") as prepared on 15 February 2023 and set out on pages 6 to 74 which comprise the statement of financial position as at 31 December 2022, the income statement, the cash flow statement and the statement of changes in owners' equity for the year then ended and the notes thereto.

Responsibility of the Company's management

The Company's management is responsible for the preparation and fair presentation of these financial statements in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to securities companies and the statutory requirements relevant to preparation and presentation of financial statements, and for such internal control as management determines is necessary to enable the preparation and presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on the financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Conclusion

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of the Company as at 31 December 2022, and of the results of its operations, its cash flows and its changes in owners' equity for the year then ended in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting System, accounting guidance applicable to securities companies and statutory requirements relevant to preparation and presentation of financial statements.

Ernst & Young Vietnam Limited



Dang Phuong Ha
Deputy General Director
Audit Practicing Registration
Certificate No. 2400-2023-004-1



Hoang Thi Hong Minh
Auditor
Audit Practicing Registration
Certificate No. 0761-2023-004-1

Hanoi, Vietnam

15 February 2023

STATEMENT OF FINANCIAL POSITION
as at 31 December 2022

Code	Items	Note	31/12/2022 VND	31/12/2021 VND
100	A. CURRENT ASSETS		9,739,510,880,503	10,801,086,423,799
110	I. Financial assets		9,704,969,881,216	10,749,300,163,847
111	1. Cash and cash equivalents	5	194,935,879,341	118,318,984,352
111.1	1.1. Cash		24,935,879,341	91,018,984,352
111.2	1.2. Cash equivalents		170,000,000,000	27,300,000,000
112	2. Financial assets at fair value through profit or loss (FVTPL)	7.1	2,611,500,872,106	1,722,347,864,808
113	3. Held-to-maturity (HTM) investments	7.2	1,623,292,939,025	1,584,415,039,025
114	4. Loans	7.3	3,759,499,832,736	7,151,289,176,293
115	5. Available-for-sale (AFS) financial assets	7.4	1,389,980,915,859	117,949,857,502
116	6. Provision for impairment of financial assets and mortgage assets	7.5	(82,583,086,500)	(82,583,086,500)
117	7. Receivables	8	160,510,533,957	83,219,415,221
117.1	7.1. Receivables from disposal of financial assets		-	3,002,354,000
117.2	7.2. Receivables and accruals from dividend and interest income		160,510,533,957	80,217,061,221
117.3	7.2.1. Receivables from due dividend and interest income		64,711,196,146	36,417,255,215
117.4	7.2.2. Accruals for undue dividend and interest income		95,799,337,811	43,799,806,006
118	8. Advances to suppliers		38,016,988,078	27,392,863,570
119	9. Receivables from services provided by the Company	9	12,529,942,656	20,989,313,964
122	10. Other receivables	10	3,520,822,211	10,061,633,840
129	11. Provision for impairment of receivables	11	(6,235,758,253)	(4,100,898,228)
130	II. Other current assets		34,540,999,287	51,786,259,952
131	1. Advances		4,055,032,198	1,076,680,879
132	2. Office supplies, tools and materials		398,983,654	2,070,802,126
133	3. Short-term prepaid expenses	12	14,317,396,673	24,013,308,548
134	4. Short-term deposits, collaterals and pledges	13	15,090,000,000	15,090,000,000
135	5. Deducted value added tax		171,369,547	-
136	6. Tax and other receivables from the State		508,217,215	35,468,399
137	7. Other current assets		-	9,500,000,000

STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2022

Code	Items	Note	31/12/2022 VND	31/12/2021 VND
200	B. NON-CURRENT ASSETS		901,858,808,054	246,154,292,003
210	I. Long-term financial assets		595,320,000,000	10,000,000,000
212	1. Investments		595,320,000,000	10,000,000,000
212.1	1.1. Held-to-maturity investments	7.2	595,320,000,000	10,000,000,000
220	II. Fixed assets		191,399,572,741	121,732,322,717
221	1. Tangible fixed assets	14	135,437,786,039	80,757,121,150
222	1.1. Cost		245,016,676,826	163,571,392,077
223a	1.2. Accumulated depreciation		(109,578,890,787)	(82,814,270,927)
227	2. Intangible assets	15	55,961,786,702	40,975,201,567
228	2.1. Cost		97,212,152,066	64,740,748,537
229a	2.2. Accumulated amortisation		(41,250,365,364)	(23,765,546,970)
250	II. Other long-term assets		115,139,235,313	114,421,969,286
251	1. Long-term deposits, collaterals and pledges		2,251,002,180	3,130,373,768
252	2. Long-term prepaid expenses	16	82,608,405,477	83,225,219,965
253	3. Deferred income tax assets	38.2	149,646,922	-
254	4. Payment for Settlement Assistance Fund	17	20,000,000,000	17,956,433,957
255	5. Other long-term assets	18	10,130,180,734	10,109,941,596
270	TOTAL ASSETS		10,641,369,688,557	11,047,240,715,802

STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2022

Code	Items	Note	31/12/2022 VND	31/12/2021 VND
300	C. LIABILITIES		6,156,337,241,100	7,635,694,807,694
310	I. Current liabilities		5,784,183,853,340	6,798,797,328,015
311	1. Short-term borrowings and financial leases	19	5,431,701,897,490	6,266,414,308,030
312	1.1. Short-term borrowings		5,431,701,897,490	6,266,414,308,030
318	2. Payables for securities trading activities	20	12,125,853,104	30,234,768,959
320	3. Short-term trade payables	21	30,976,908,715	20,304,428,797
321	4. Short-term advances from customers		2,341,002,000	2,458,002,000
322	5. Statutory obligations	22	94,048,324,716	86,331,826,534
323	6. Payables to employees		6,717,922,218	17,609,621,574
324	7. Employee benefits		1,931,159,790	4,862,689,937
325	8. Short-term accrued expenses	23	137,362,882,393	191,475,017,406
327	9. Short-term deferred income		402,265,880	3,485,436,664
328	10. Short-term deposits from customers	24	-	158,248,586,015
329	11. Other short-term payables	25	23,961,919,090	10,167,563,241
331	12. Bonus and welfare fund		42,613,717,944	7,205,078,858
340	II. Non-current liabilities		372,153,387,760	836,897,479,679
346	1. Long-term bonds	26	371,977,777,780	834,981,394,746
352	2. Long-term deposits from customers		175,609,980	218,165,500
356	3. Deferred taxes payables	38.2	-	1,697,919,433
400	D. OWNERS' EQUITY		4,485,032,447,457	3,411,545,908,108
410	I. Owners' equity	27.1	4,485,032,447,457	3,411,545,908,108
411	1. Share capital		3,805,177,668,400	2,675,521,133,200
411.1	1.1. Contribution capital		3,805,931,180,000	2,676,183,240,000
411.1a	a. Ordinary shares		3,805,931,180,000	2,676,183,240,000
411.5	1.2. Treasury shares		(753,511,600)	(662,106,800)
414	2. Charter capital supplementary reserve		69,328,039,314	69,328,039,314
415	3. Operational risk and financial reserve		69,318,055,214	69,318,055,214
416	4. Other owners' funds		1,625,982,305	1,625,982,305
417	5. Undistributed profit	27.2	539,582,702,224	595,752,698,075
417.1	5.1. Realised profit		541,617,289,913	590,397,020,344
417.2	5.2. Unrealised profit		(2,034,587,689)	5,355,677,731
440	TOTAL LIABILITIES AND OWNERS' EQUITY		10,641,369,688,557	11,047,240,715,802

STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2022

OFF-BALANCE SHEET ITEMS

Code	Items	Notes	31/12/2022 VND	31/12/2021 VND
	A. ASSETS OF THE COMPANY AND ASSETS MANAGED UNDER AGREEMENTS			
002	Pledged materials and valuable papers received	28.1	9,883,660,000	9,883,660,000
004	Bad debts written-off	28.2	543,598,780,096	554,424,312,143
005	Foreign currencies JPY	28.3	780	780
006	Outstanding shares (number of shares)	27.3	380,562,677	267,590,641
007	Treasury shares (number of shares)	27.3	30,441	27,683
008	Financial assets listed/registered for trading at the Vietnam Securities Depository ("VSD") of the Company	28.4	13,127,170,000	1,654,179,250,000
009	Financial assets deposited at VSD of the Company		304,410,000	276,840,000
010	Awaiting financial assets of the Company		-	420,420,000,000
012	Financial assets which have not been deposited at VSD of the Company (VND)	28.5	60,545,580,000	73,519,860,000
014	Covered warrants (quantity)		25,972,700	15,097,200
	B. ASSETS AND PAYABLES UNDER AGREEMENTS WITH INVESTORS			
021	Financial assets listed/registered at the VSD of investors	28.6	37,158,761,740,000	35,145,798,240,000
021.1	Unrestricted financial assets		23,812,915,010,000	21,615,007,140,000
021.2	Restricted financial assets		805,763,860,000	1,448,225,230,000
021.3	Mortgaged financial assets		8,906,599,130,000	8,275,871,640,000
021.4	Blocked financial assets		3,188,513,920,000	2,727,061,740,000
021.5	Financial assets awaiting settlement		444,969,820,000	1,079,632,490,000
022	Non-traded financial assets deposited at the VSD of investors	28.7	311,647,610,000	377,528,770,000
022.1	Unrestricted and non-traded financial assets deposited at the VSD		61,335,830,000	12,765,570,000
022.2	Restricted and non-traded financial assets deposited at the VSD		250,311,780,000	364,763,200,000
023	Awaiting financial assets of investors	28.8	354,309,850,000	1,084,901,280,000
024b	Financial assets unlisted/unregistered at the VSD of investors	28.9	858,240,000	858,240,000

STATEMENT OF FINANCIAL POSITION (continued)
as at 31 December 2022

OFF-BALANCE SHEET ITEMS (continued)

Code	Items	Notes	31/12/2022 VND	31/12/2021 VND
	B. ASSETS AND PAYABLES UNDER AGREEMENTS WITH INVESTORS (continued)			
026	Investors' deposits		3,079,468,867,120	3,676,971,073,048
027	Investors' deposits for securities trading activities	28.10	2,658,148,303,510	3,624,388,650,402
027.1	<i>In which: Investors' deposits at the VSD</i>		275,108,866,747	144,673,135,823
028	Investors' total deposits for securities trading activities	28.10	420,477,813,704	25,495,811,279
030	Deposits of securities issuers	28.11	842,749,906	27,086,611,367
031	Payables to investors - investors' deposits for securities trading activities managed by the Company	28.12	3,078,626,117,214	3,649,884,461,681
031.1	<i>Payables to investors - domestic investors' deposits for securities trading activities managed by the Company</i>		3,057,773,916,524	3,618,928,606,100
031.2	<i>Payables to investors - foreign investors' deposits for securities trading activities managed by the Company</i>	28.12	20,852,200,690	30,955,855,581
032	Payables to securities issuers	28.13	30,676,364	26,905,801,364
035	Dividend, bond principal and interest payables	28.14	812,073,542	180,810,003

Prepared by:

Reviewed by:

Approved by:


Ms. Nguyen Thi Minh Hoa
Supervisor

Mr. Nguyen Van Hoc
Chief Accountant

Ms. Pham Thi Kim Ngan
Chief Financial Officer

Hanoi, Vietnam

15 February 2023

INCOME STATEMENT
for the year ended 31 December 2022

Code	Items	Notes	2022 VND	2021 VND
	I. OPERATING INCOME			
01	1. Gain from financial assets at fair value through profit or loss (FVTPL)		226,222,334,152	370,485,450,987
01.1	1.1. Gain from disposal of financial assets at FVTPL	29.1	165,318,601,292	331,707,418,944
01.2	1.2. Loss from revaluation of financial assets at FVTPL	29.2	(3,244,779,493)	(4,016,450,602)
01.3	1.3. Dividend, interest income from financial assets at FVTPL	29.4	71,483,739,144	36,057,422,426
01.4	1.4. (Loss)/gain from revaluation of covered warrants	29.3	(7,335,226,791)	6,737,060,219
02	2. Gain from held-to-maturity (HTM) investments	29.5	121,946,607,069	69,313,069,043
03	3. Gain from loans and receivables	29.6	767,597,558,403	646,559,759,154
04	4. Gain from available-for-sale (AFS) financial assets	29.7	1,590,600,000	1,005,798,000
06	5. Revenue from brokerage services	30	716,773,377,582	931,581,759,246
08	6. Revenue from securities investment advisory services		2,759,000,000	-
09	7. Revenue from securities custody services		21,678,432,231	17,730,620,036
10	8. Revenue from financial advisory services	31	36,015,349,781	103,090,105,070
11	9. Revenue from other activities	32	63,780,295,338	77,996,494,912
20	Total operating revenue		1,958,363,554,556	2,217,763,056,448
	II. OPERATING EXPENSES			
21	1. Loss from financial assets at fair value through profit or loss (FVTPL)		91,803,847,022	159,724,810,291
21.1	1.1. Loss from disposal of financial assets at FVTPL	29.1	91,838,723,944	166,645,620,262
21.2	1.2. Gain/(loss) from revaluation of financial assets at FVTPL	29.2	(2,104,583,016)	(4,476,262,999)
21.3	1.3. Transaction costs for acquisition of financial assets at FVTPL		2,068,709,466	3,118,671,992
21.4	1.4. Gain/(loss) from revaluation of covered warrants	29.3	996,628	(5,563,218,964)
23	2. Loss and recognition at fair value of financial assets available for sale (AFS) upon reclassification		761,411,879	-
24	3. Provision expense for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans	7.5	-	23,527,357,055
26	4. Expenses for proprietary trading activities	33	44,184,672,018	46,381,094,183
27	5. Expenses for brokerage services	34	539,113,668,921	650,574,472,485
28	6. Expenses for underwriting and issuance agent services		836,614,367	-
29	7. Expenses for securities investment advisory services		5,261,770,534	385,000,000
30	8. Expenses for securities custodian services		20,436,625,833	17,224,106,302
31	9. Expenses for advisory services		21,350,753,872	41,471,525,454
32	10. Expenses for other activities		2,137,020,025	1,294,584,000
40	Total operating expenses		725,886,384,471	940,582,949,770

INCOME STATEMENT (continued)
for the year ended 31 December 2022


Code	ITEMS	Notes	2022 VND	2021 VND
	III. FINANCE INCOME			
41	1. Realized and unrealized gain from changes in foreign exchange rates		2,821,974,887	2,318,025,113
42	2. Dividend from investments in subsidiaries, associates, and interest income from demand deposits		4,436,434,604	3,416,120,258
50	Total finance income		7,258,409,491	5,734,145,371
	IV. FINANCE EXPENSES			
51	1. Realized and unrealized foreign exchange losses		5,657,866,600	-
52	2. Borrowing costs, interest expenses of bonds	35	393,221,026,423	319,880,432,482
60	Total finance expenses		398,878,893,023	319,880,432,482
61	V. SELLING EXPENSES		4,699,039,909	7,614,109,444
62	VI. GENERAL AND ADMINISTRATIVE EXPENSES	36	187,503,478,286	242,856,924,387
70	VII. OPERATING PROFIT		648,654,168,358	712,562,785,736
	VIII. OTHER INCOME AND EXPENSES			
71	1. Other income	37	12,011,918,906	23,868,674,473
72	2. Other expenses		97,244,606	155,975,137
80	Total other operating profit		11,914,674,300	23,712,699,336
90	IX. PROFIT BEFORE TAX		660,568,842,658	736,275,485,072
91	1. Realized profit		669,806,674,433	723,515,393,492
92	2. Unrealized profit		(9,237,831,775)	12,760,091,580
100	X. CORPORATE INCOME TAX (CIT) EXPENSES	38	146,363,189,422	149,464,833,636
100.1	1. Current CIT expense	38.1	148,210,755,777	146,912,815,320
100.2	2. Deferred CIT expense	38.2	(1,847,566,355)	2,552,018,316
200	XI. PROFIT AFTER TAX		514,205,653,236	586,810,651,436
300	XII. OTHER COMPREHENSIVE INCOME AFTER TAX		-	-
500	XIII. NET INCOME PER ORDINARY SHARE		1,439	2,193
501	Basic earnings per share	39	1,439	2,193

Prepared by:

Reviewed by:

Approved by:


 Ms. Nguyen Thi Minh Hoa
 Supervisor


 Mr. Nguyen Van Hoc
 Chief Accountant


 Ms. Pham Thi Kim Ngan
 Chief Financial Officer


Hanoi, Vietnam

15 February 2023

CASH FLOW STATEMENT
for the year ended 31 December 2022

Code	Items	Notes	2022 VND	2021 VND
	I. CASH FLOWS FROM OPERATING ACTIVITIES			
01	1. Net profit before tax		660,568,842,658	736,275,485,072
02	2. Adjustments for:		276,272,815,858	286,607,409,782
03	Depreciation and amortization		44,249,438,254	22,103,983,238
04	Provisions reversed		2,134,860,025	24,840,055,283
05	Unrealized gain from exchange rate difference		(2,821,974,887)	-
06	Interest expenses		393,221,026,423	319,880,432,482
08	Accrued interest income		(160,510,533,957)	(80,217,061,221)
10	3. Decrease in non-monetary expenses		(1,342,174,509)	(10,039,481,963)
11	Loss from revaluation of financial assets at FVTPL	29.2	(1,342,174,509)	(10,039,481,963)
18	4. Increase/(decrease) in non-monetary income		10,580,006,284	(2,720,609,617)
19	Gain from revaluation of financial assets at FVTPL	29.2	10,580,006,284	(2,720,609,617)
30	Operating income before changes in working capital		946,079,490,291	1,010,122,803,274
31	Increase in financial assets at FVTPL		(891,054,615,654)	(253,284,872,758)
32	Increase in HTM investments		(624,197,900,000)	(704,850,000,000)
33	Decrease/(increase) in loans		3,391,789,343,557	(3,027,949,414,497)
34	Increase in AFS financial assets		(1,272,031,058,357)	(4,584,328,133)
35	Decrease in receivables from disposal of financial assets		3,002,354,000	117,226,806,100
36	Decrease in receivables from dividend and interest income from financial assets		80,217,061,221	37,631,356,752
37	Decrease in receivables from services provided by the Company		8,459,371,308	2,283,918,146
39	Decrease/(increase) in other receivables		5,286,054,598	(17,862,885,165)
40	Decrease/(increase) in other assets		755,556,936	(1,643,666,350)
41	Decrease in accrued expenses (excluding interest expenses)		70,708,450,657	106,488,015,465
42	Decrease/(increase) in prepaid expenses		10,312,726,363	(35,387,042,074)
43	Current income tax paid		(120,897,858,997)	(133,859,888,738)
44	Interest expenses paid		(409,817,342,067)	(284,378,622,542)
45	Increase/(decrease) in trade payables		10,512,924,398	(389,013,596,134)
46	(Decrease)/increase in welfare benefits		(2,931,530,147)	1,111,996,849
47	(Decrease)/increase in statutory obligations		(19,596,398,598)	27,738,066,455
48	(Decrease)/increase in payables to employees		(10,891,699,356)	8,368,215,704
50	Decrease in other payables		(817,871,739,684)	(1,848,377,654,522)
60	Net cash flows used in operating activities		357,833,190,469	(5,390,220,792,168)

CASH FLOW STATEMENT (continued)
for the year ended 31 December 2022

Code	Items	Notes	2022 VND	2021 VND
	II. CASH FLOWS FROM INVESTING ACTIVITIES			
61	Purchase and construction of fixed assets, investment properties and other long-term assets		(113,916,688,278)	(90,924,742,266)
62	Proceeds from disposal and sale of fixed assets, investment properties and other long-term assets		759,885,104	291,755,316
70	Net cash flow used in investing activities		(113,156,803,174)	(90,632,986,950)
	III. CASH FLOWS FROM FINANCING ACTIVITIES			
71	Capital contribution and issuance of shares		1,129,747,940,000	786,395,880,000
72	Repayment of capital contributed by shareholders, repurchase of issued shares		(91,404,800)	(532,663,500)
73	Drawdown of borrowings		13,688,383,972,494	17,889,566,074,290
73.2	- Other borrowings		13,688,383,972,494	17,889,566,074,290
74	Repayment of borrowings		(14,986,100,000,000)	(13,173,205,346,778)
74.3	- Other borrowings		(14,986,100,000,000)	(13,173,205,346,778)
80	Net cash flow from financing activities		(168,059,492,306)	5,502,223,944,012
90	NET DECREASE IN CASH DURING THE YEAR		76,616,894,989	21,370,164,894
101	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE YEAR	5	118,318,984,352	96,948,819,458
101.1	Cash		91,018,984,352	49,648,819,458
101.2	Cash equivalents		27,300,000,000	47,300,000,000
103	CASH AND CASH EQUIVALENTS AT THE END OF THE YEAR	5	194,935,879,341	118,318,984,352
103.1	Cash		24,935,879,341	91,018,984,352
103.2	Cash equivalents		170,000,000,000	27,300,000,000

CASH FLOW STATEMENT (continued)
for the year ended 31 December 2022

CASH FLOWS FROM BROKERAGE AND TRUST ACTIVITIES OF THE CUSTOMERS

Code	Items	Notes	2022 VND	2021 VND
	I. Cash flows from brokerage and trust activities of the customers			
01	1. Cash receipts from disposals of brokerage securities of customers		224,964,387,550,753	276,427,382,628,868
02	2. Cash payments for acquisition of brokerage securities of customers		(222,373,311,637,508)	(279,119,567,459,430)
07	3. Cash receipts/(payments) for settlement of securities transactions of customers		(3,149,552,440,020)	3,831,698,112,731
09	4. Cash payments for custodian fees of customers		(12,781,817,692)	(11,473,058,492)
12	5. Cash receipts from securities issuers		4,673,248,482,896	5,752,066,162,611
13	6. Cash payments to securities issuers		(4,699,492,344,357)	(5,734,171,845,245)
20	Net (decrease)/increase in cash during the year		(597,502,205,928)	1,145,934,541,043
30	II. Cash and cash equivalents of customers at the beginning of the year		3,676,971,073,048	2,531,036,532,005
31	Cash at banks at the beginning of the year:		3,676,971,073,048	2,531,036,532,005
32	- Investors' deposits managed by the Company for securities trading activities		3,624,388,650,402	2,516,821,135,267
34	- Investors' deposits for securities trading activities		25,495,811,279	5,023,102,737
35	- Deposits of securities issuers		27,086,611,367	9,192,294,001
40	III. Cash and cash equivalents of customers at the end of the year		3,079,468,867,120	3,676,971,073,048
41	Cash at banks at the end of the year:		3,079,468,867,120	3,676,971,073,048
42	- Investors' deposits managed by the Company for securities trading activities		2,658,148,303,510	3,624,388,650,402
43	- Investors' deposits for securities trading activities		420,477,813,704	25,495,811,279
45	- Deposits of securities issuers		842,749,906	27,086,611,367

Prepared by:

Reviewed by:

Approved by:


Ms. Nguyen Thi Minh Hoa
Supervisor

Mr. Nguyen Van Hoc
Chief AccountantMs. Phạm Thị Kim Ngân
Chief Financial Officer

Hanoi, Vietnam

15 February 2023

MB Securities Joint Stock Company

B04-CTCK

STATEMENT OF CHANGES IN OWNERS' EQUITY for the year ended 31 December 2022

Items	Opening balance		Increase/(Decrease) during the year				Ending balance	
	1/1/2021		Previous year		Current year		31/12/2021	
	VND		Increase	Decrease	Increase	Decrease	VND	
A	1	2	3	4	5	6	7	8
I. CHANGES IN OWNERS' EQUITY								
1. Share capital	1,643,181,396,700	2,675,521,133,200	1,032,339,736,500	-	1,129,656,535,200	-	2,675,521,133,200	3,805,177,668,400
1.1. Ordinary shares	1,643,310,840,000	2,676,183,240,000	1,032,872,400,000	-	1,129,747,940,000	-	2,676,183,240,000	3,805,931,180,000
1.2. Treasury shares	(129,443,300)	(662,106,800)	(532,663,500)	-	(91,404,800)	-	(662,106,800)	(753,511,600)
3. Charter capital supplementary reserve	39,987,506,742	69,328,039,314	29,340,532,572	-	-	-	69,328,039,314	69,328,039,314
4. Operational risk and financial reserve	39,977,522,642	69,318,055,214	29,340,532,572	-	-	-	69,318,055,214	69,318,055,214
5. Other owners' funds	1,625,982,305	1,625,982,305	-	-	-	-	1,625,982,305	1,625,982,305
6. Undistributed profit	335,596,064,315	595,752,698,075	586,810,651,435	326,654,017,675	521,595,918,656	577,765,914,507	595,752,698,075	539,582,702,224
a. Realized profit	340,448,459,848	590,397,020,344	576,602,578,171	326,654,017,675	521,595,918,656	570,375,649,087	590,397,020,344	541,617,289,913
b. Unrealized profit	(4,852,395,533)	5,355,677,731	10,208,073,264	-	-	7,390,265,420	5,355,677,731	(2,034,587,689)
TOTAL	2,060,368,472,704	3,411,545,908,108	1,677,831,453,079	326,654,017,675	1,651,252,453,856	577,765,914,507	3,411,545,908,108	4,485,032,447,457

Prepared by:

Reviewed by:

Approved by:







Ms. Nguyen Thi Minh Hoa
Supervisor

Mr. Nguyen Van Hoc
Chief Accountant

Ms. Phan Thi Kim Ngan
Chief Financial Officer

Hanoi, Vietnam

15 February 2023

NOTES TO THE FINANCIAL STATEMENTS
as at 31 December 2022 and for the year then ended

1. CORPORATE INFORMATION

MB Securities Joint Stock Company ("the Company") is a joint stock company established under Vietnam's Law on Enterprises, Establishment and Operation Licence No. 116/GP-UBCK issued by the State Securities Commission dated 9 December 2013 and latest Establishment and Operation Licence No. 58/GPDC-UBCK issued by the State Securities Commission dated 8 July 2022, and the third amended Certificate of Business Registration No. 0106393583 dated 6 January 2023.

The Company's Head Office is located on Floor 7 and 8, MB Building, No. 21 Cat Linh street, Cat Linh Ward, Dong Da district, Hanoi, Vietnam. As at 31 December 2022, the Company has one (1) head office and six (6) branches in Ho Chi Minh City, Hanoi and Hai Phong.

The total number of employees of the Company as at 31 December 2022 was 649 (as at 31 December 2021, the total number of employees was 671).

Company's operations

Charter capital

As at 31 December 2022, total charter capital of the Company was VND3,805,931,180,000, owners' equity was VND4,485,032,447,457 and total assets was VND10,641,369,688,557.

Investment objectives

The Company is a listed securities company in the Vietnamese stock market with main activities including securities brokerage, securities trading, investment consulting, securities issuance underwriting and financial consulting. The Company operates with the goal of becoming one of the leading securities companies in the market, contributing to the development of the Vietnamese stock market and bringing core benefits to customers, investors and shareholders of the Company.

Investment restrictions

The Company is required to comply with Article 28 under Circular No. 121/2020/TT-BTC dated 31 December 2020 providing guidance on establishment and operation of securities companies issued by the Ministry of Finance, and other applicable regulations on investment restrictions. The current applicable practices on investment restrictions are as follows:

- ▶ A securities company is not allowed to invest, contribute capital to invest in real-estate investment except for the purpose of use for head office, branches, and transaction offices directly serving professional business activities of the securities company.
- ▶ A securities company may invest in real-estate investment and fixed assets on the principle that the carrying value of the fixed assets and real-estate investments should not exceed fifty percent (50%) of the total value of assets of the securities company.
- ▶ A securities company is not allowed to use more than seventy percent (70%) of its charter capital to invest in corporate bonds. A securities company, licensed to engage in self-trading activity, is allowed to trade listed bonds in accordance with relevant provisions on trading bonds and shares.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

1. CORPORATE INFORMATION (continued)

Company's operations (continued)

Investment restrictions (continued)

- ▶ A securities company must not by itself, or authorize another organization or individual to:
 - Invest in shares or contribute capital to companies that owned more than fifty percent (50%) of the charter capital of the securities company, except for purchasing of odd lots at the request of customers;
 - Make joint investment with an affiliated person of five percent (5%) or more in the charter capital of another securities company;
 - Invest more than twenty percent (20%) in the total currently circulating shares or fund certificates of a listed organization;
 - Invest more than fifteen percent (15%) in the total currently circulating shares or fund certificates of an unlisted organization, this provision shall not apply to member fund certificates, exchange-traded funds and open-ended funds;
 - Invest or contribute capital of more than ten percent (10%) in the total paid-up capital of a limited liability company or of a business project;
 - Invest more than fifteen percent (15%) of its equity in a single organization or of a business project;
 - Invest more than seventy percent (70%) of its total equity in shares, capital contribution and business projects, specifically invest more than twenty percent (20%) of its total equity in unlisted shares, capital contribution and business projects.

2. BASIS OF PRESENTATION

2.1 *Applied accounting standards and system*

The financial statements of the Company are prepared in accordance with Vietnamese Enterprise Accounting System, the accounting regulations and guidance applicable to securities companies as set out in Circular No. 210/2014/TT-BTC dated 30 December 2014 of the Ministry of Finance, Circular No. 334/2016/TT-BTC dated 27 December 2016 of the Ministry of Finance amending, supplementing and replacing Appendices No. 02 and No. 04 of Circular No. 210/2014/TT-BTC as per:

- ▶ Decision No. 149/2001/QĐ-BTC dated 31 December 2001 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 1);
- ▶ Decision No. 165/2002/QĐ-BTC dated 31 December 2002 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 2);
- ▶ Decision No. 234/2003/QĐ-BTC dated 30 December 2003 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 3);
- ▶ Decision No. 12/2005/QĐ-BTC dated 15 February 2005 on the Issuance and Promulgation of Six Vietnamese Standards on Accounting (Series 4); and
- ▶ Decision No. 100/2005/QĐ-BTC dated 28 December 2005 on the Issuance and Promulgation of Four Vietnamese Standards on Accounting (Series 5).

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

2. BASIS OF PRESENTATION (continued)

2.2 Applied accounting documentation system

The Company's applied accounting documentation system is the General Journal system.

2.3 Fiscal year

The Company's fiscal year starts on 1 January and ends on 31 December.

The Company also prepares its interim financial statements for the period from 1 January to 30 June and its quarterly financial statements for the three-month period ended on 31 March, 30 June, 30 September and 31 December each year.

2.4 Accounting currency

The financial statements are prepared in Vietnam dong ("VND"), which is the accounting currency of the Company.

3. STATEMENT ON THE COMPLIANCE WITH VIETNAMESE ACCOUNTING STANDARDS AND SYSTEMS

Management confirms that the Company has complied with the Vietnamese Accounting Standards and Vietnamese Enterprise Accounting Systems, accounting regulations and guidance applicable to securities companies and regulations related to the preparation and presentation of financial statements.

Accordingly, the accompanying statements, including their utilisation are not designed for those who are not informed about Vietnam's accounting principles, procedures and practices and furthermore are not intended to present the financial position and results of operations and cash flows in accordance with accounting principles and practices generally accepted in countries other than Vietnam.

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

4.1 Changes in accounting policies and disclosures

The accounting policies adopted by the Company in the preparation and presentation of the interim financial statements are consistent with those applied in the preparation and presentation of the Company's financial statements for the year ended 31 December 2021, except for:

Circular No. 114/2021/TT-BTC ("Circular 114") annuls Circular No. 146/2014/TT-BTC ("Circular 146") dated 6 October 2014 of the Minister of Finance guiding financial regime for Securities Companies, Fund management Companies.

The Minister of Finance promulgates Circular 114 taking effect from 1 February 2022 on the annulment of Circular 146, according to which:

- Annul the provision for devaluation of securities in Circular 146. The provision of devaluation of securities will be regulated in Circular No. 48/2019/TT-BTC ("Circular 48") dated 8 August 2019 providing instructions about the creation and management of provisions for devaluation of inventory, loss of investments, bad debts and warranties for products, goods, services, construction works at enterprises and Circular 24/2022/TT-BTC amending and supplementing a number of articles of Circular 48.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.1 Changes in accounting policies and disclosures (continued)

- Instructions for handling the balance of reserve fund for supplementing charter capital, financial reserve fund and operational risks as presented in Note 4.22.

For unlisted and unregistered securities on the Unlisted Public Company Exchange (UPCoM), for Corporate income tax purposes, the actual market price of the securities is the lower of the actual invested capital and the actual equity capital of business organization at the time of provision made. Based on the separate financial statement of the capital receiving business organization prepared at the same time as the Company's annual financial statements, the enterprise determines provisions for each investment as the following:

Provision made for each investment	=	The actual rate of charter capital (%) of the enterprise at a business organization at the time of provision made	X	The Parties' actual investment capital at the business organization receiving capital contribution at the time of provision made	-	The actual equity capital of business organization at the time of provision made
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As at 31 December 2022, the Company made provision for unlisted securities according to the Statement No. 2012/2022/MBS/KT-TTr dated 20 December 2022. Accordingly, the value used to make provision for devaluation of securities is made by the Research Division. The difference between the provision based on valuation made by the Research Division and the provision made under Circular 48/2019/TT-BTC is excluded for corporate income tax purpose.

Circular No. 24/2022/TT-BTC on amendments and supplements a number of articles of Circular No. 48/2019/TT-BTC dated 8 August 2019 of Ministry of Finance providing instructions about creation and management of provisions for devaluation of inventory, losses of financial investments, bad debts and warranty at enterprises ("Circular 24").

On 7 April 2022, the Ministry of Finance issued Circular 24 amending and supplementing a number of articles of Circular No. 48/2019/TT-BTC dated 8 August 2019 of the Minister of Finance providing instructions about creation and management of provisions for devaluation of inventory, losses of financial investments, bad debts and warranty at enterprises.

The main change of Circular 24 is not included government bonds, government-guaranteed bonds and local government bonds, which are the subject of provision for loss of financial investments.

Circular 24 takes effect from 25 May 2022.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued).

4.2 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash at banks, deposits of selling underwriting securities, clearing and settlement deposits for securities trading and short-term, highly liquid investments with an original maturity of three months or less that are readily convertible into known amounts of cash and that are subject to an insignificant risk of change in value.

Cash deposited by customers for securities trading and cash deposited by securities issuers is presented on the off-balance sheet.

4.3 Financial assets at fair value through profit or loss (FVTPL)

Financial assets recognized at fair value through profit or loss are financial assets that satisfy either of the following conditions:

- a) It is classified as held for trading. A financial asset is classified as held for trading if:
 - ▶ It is acquired or incurred principally for the purpose of selling or repurchasing it in the near term;
 - ▶ There is evidence of a recent actual pattern of short-term profit-taking; or
 - ▶ It is a derivative (except derivative that is a financial guarantee contract or effective hedging instrument).
- b) Upon initial recognition, a financial asset is designated as at fair value through profit or loss if it meets one of the following criteria:
 - ▶ The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the asset or recognising gains or losses on a different basis; or
 - ▶ The assets and liabilities are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy.

Collaterals for covered warrants are underlying securities, which are classified and initially recognized as financial assets of FVTPL.

Financial assets at FVTPL are initially recognized at cost (acquisition cost of the assets excluding transaction cost arising from the purchase) and subsequently recognized at fair value.

Increase in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the income statement under "*Gain from revaluation of financial assets at FVTPL*". Decrease in the difference arising from revaluation of financial assets at FVTPL in comparison with the previous period is recognized into the income statement under "*Loss from revaluation of financial assets at FVTPL*".

Transaction costs relating to the purchase of the financial assets at FVTPL are recognized when incurred as expenses in the income statement.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.4 Loans

Loans are non-derivative financial assets with fixed or identifiable payments and not listed on the market, with the exceptions of:

- a) The amounts the Company has the intent to immediately sell or will sell in a near future which are classified as assets held for trading, and like those which, upon initial recognition, the Company categorized as such recognized at fair value through profit or loss;
- b) The amounts categorized by the Company as available for sale upon initial recognition; or
- c) The amounts whose holders cannot recover most of the initial investment value not due to credit quality impairment and which are categorized as available for sale.

Loans are recognized initially at cost. After initial recognition, loans are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of loans is the amount at which the financial asset is measured at initial recognition minus principal repayments, plus or minus the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

Loans are subject to an assessment of impairment at the financial statement date. Provision is made for a loan based on its estimated loss which is determined by the negative difference between the market value of securities used as collaterals for such loan and the loan balance. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expenses for diminution in value and impairment of financial assets and doubtful receivables, and borrowing costs of loans*".

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.5 Available-for-sale (AFS)

Available-for-sale financial assets are those non-derivative financial assets that are designated as available for sale or are not classified as:

- a) Loans and receivables;
- b) Held-to-maturity investments; or
- c) Financial assets at fair value through profit or loss.

Available-for-sale financial assets are recognized initially at cost (purchase value plus (+) transaction costs which are directly attributable to the purchase of the financial assets). After initial recognition, available-for-sale financial assets are subsequently measured at fair value.

Difference arising from the revaluation of AFS financial assets in comparison with the value in the previous period is recognized under "*Gain/(loss) from revaluation of AFS financial assets*" in "*Other comprehensive income after tax*" which is a part of the income statement.

As at the financial statement date, the Company assessed whether there is any objective evidence that an AFS financial asset is impaired. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expenses for diminution in value and impairment of financial assets and doubtful debts and borrowing costs of loans*".

- ▶ Where an equity instrument is classified as available-for-sale, evidence of impairment includes a significant or prolonged decline in the fair value of the investment below its original cost. 'Significant' is to be evaluated against the original cost of the asset and 'prolonged' indicates the period in which the fair value has been below its original cost. When any evidence of impairment exists, provision is determined as the difference between the AFS asset's cost and fair value at the assessment date.
- ▶ Where a debt instrument is classified as available-for-sale, the assessment of impairment is conducted using the same manner as those applied for HTM investments as presented in *Note 4.6*. When there is any evidence of impairment, provision for an AFS asset is determined as the negative difference between its fair value and amortized cost at the assessment date.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.6 Held-to-maturity investments (HTM)

Held-to-maturity investments are non-derivative financial assets with determinable payments and fixed maturity that an entity has the positive intention and ability to hold to maturity other than:

- a) those that the entity upon initial recognition designates as at fair value through profit or loss;
- b) those that the entity designates as available for sale; and
- c) those meet the definition of loans and receivables.

Held-to-maturity investments are recognized initially at cost (purchase value plus (+) transaction costs which are directly attributable to the investments such as brokerage fee, trading fee, agent fee, issuance agent fee and banking transaction fee). After initial recognition, held-to-maturity financial investments are subsequently measured at amortized cost using the effective interest rate ("EIR").

Amortized cost of HTM financial investments is the amount at which the financial asset is measured at initial recognition minus (-) principal repayments, plus (+) or minus (-) the cumulative amortisation using the effective interest method of any difference between that initial amount and the maturity amount, and minus any reduction for impairment or irrecoverability (if any).

The effective interest rate method is a method of calculating the cost allocation on interest income or interest expense in the period of a financial assets or a group of HTM investments.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or, when appropriate, a shorter period to the net carrying amount of the financial asset.

HTM investments are subject to an assessment of impairment at the financial statement date. Provision is made for a HTM investment when there is any objective evidence that the investment is unrecoverable or there is uncertainty of recoverability, resulting from one or more events that has occurred after the initial recognition of the investment and that event has an impact on the estimated future cash flows of the investment that can be reliably estimated. Evidence of impairment may include a drop in the fair value/market value of the investment (if any), indications that the debtors or a group of debtors are experiencing significant financial difficulties, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults. When there is any evidence of impairment, provision for a HTM investment is determined as the negative difference between its fair value and amortized cost at the assessment date. Any increase/decrease in the balance of provision is recognized in the income statement under "*Provision expenses for diminution in value and impairment of financial assets and doubtful receivables and borrowing costs of loans*".

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.7 Fair value/market value of financial assets

Fair value/market value of the securities is determined as follows:

- ▶ For securities listed on Hanoi Stock Exchange and Ho Chi Minh City Stock Exchange, their market prices are their closing prices on the trading date preceding the revaluation date;
- ▶ For securities unlisted on the stock market but registered for trading on UPCoM, their market prices are defined as their closing prices on the trading date preceding the revaluation date;
- ▶ For delisted securities and suspended trading securities from the sixth day afterward, their prices are the book value at the latest financial report date.

For unlisted and unregistered securities on the Unlisted Public Company Exchange (UPCoM), for Corporate income tax purpose, the actual market price of the securities is the lower between the actual invested capital and the actual equity capital of business organization at the time of provision made. Based on the separate financial statement of the capital receiving business organization prepared at the same time as the Company's annual financial statements, the enterprise determines provisions for each investment as the following:

Provision made for each investment	=	The actual rate of charter capital (%) of the enterprise at an business organization at the time of provision made	X	The Parties' actual investment capital at the business organization receiving capital contribution at the time of provision made	-	The actual equity capital of business organization at the time of provision made
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- ▶ As at 31 December 2022, the Company made provision for unlisted securities according to the Statement No. 2012/2022/MBS/KT-TTr dated 20 December 2022. Accordingly, the value used to make provision for devaluation of securities is made by the Research Division. The difference between the provision based on valuation made by the Research Division and the provision made under Circular 48/2019/TT-BTC is excluded for corporate income tax purpose.
- ▶ The fair value of securities without reference prices from the above sources is the principle price plus accrued interest (if any).

For the purposes of determining taxable income, the tax base of the Company's financial assets is measured by principal price minus provision for diminution in value. Accordingly, the market value of securities for provisioning purposes is determined in accordance with Circular 48.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.8 Derecognition of financial assets

A financial asset (or part of a group of similar financial assets) is derecognized when:

- ▶ The Company no longer has the rights to receive cash flows from the asset; or
- ▶ The Company has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a "pass-through" arrangement; and either:
 - The Company has transferred substantially all the risks and rewards of the asset, or
 - The Company has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

The continued participant in transferred assets in the form of a guarantee will be recognized at the smaller value between the initial carrying value of the assets and the maximum amount that the Company is required to pay.

4.9 Reclassification of financial assets

Reclassification when selling financial assets other than FVTPL

When selling financial assets other than FVTPL, securities companies are required to reclassify those financial assets to financial assets at FVTPL. The difference arising from the revaluation of AFS financial assets which recognized in "Gain/(loss) from revaluation of AFS financial assets" will be recognized as corresponding revenue or expenses at the date of reclassification of AFS financial assets.

Reclassification due to change in purpose or ability to hold

Securities companies are required to reclassify financial assets to their applicable categories if their purpose or ability to hold has changed, consequently:

- ▶ Non-derivative financial assets at FVTPL or financial assets that are not required to classify as financial asset at FVTPL at the initial recognition can be classified as loans and other receivables or as cash and cash equivalents if the requirements are met. The gains or losses arising from revaluation of financial assets at FVTPL prior to the reclassification are not allowed to be reversed.
- ▶ Due to changes in purposes or ability to hold, some HTM investments are required to be reclassified into AFS financial assets and measured at fair value. The difference arising from revaluation between carrying value and fair value are recognized under "Gain/loss from revaluation of assets at fair value" in Owners' equity.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.10 Recognition of mortgaged, pledged financial assets

During the year, the Company had mortgaged/pledged financial assets which are used as collaterals for financial obligations of the Company.

According to the terms and conditions of the mortgage/pledge contracts, during the valid period of the contracts, the Company is not allowed to sell, transfer or use the mortgaged/pledged assets under repurchase or swap contracts with any other third party.

In case the Company is unable to fulfill its obligations, the mortgagee/pledgee is allowed to use the mortgaged/pledged assets to settle the obligations of the Company after a period specified in the mortgage/pledge contracts, since the obligations due date.

The mortgaged/pledged assets are monitored in the Company's statement of financial position in accordance with accounting principles relevant to the assets' classification.

4.11 Receivables

Receivables are initially recorded at cost and subsequently always presented at cost.

Receivables are subject to review for impairment based on their overdue status or estimated loss arising from undue debts of corporate debtors who have gone bankrupt or are under liquidation, have fled; or of individual debtors who are being prosecuted, detained or tried by law enforcement bodies or are under severe illnesses or have deceased or the debt has been requested to be tried but cannot be executed due to the debtor having fled his place of residence; the debt has been sued for debt collection but the case has been suspended. Increases or decreases to the provision balance are recorded as "Expenses for other activities" in the income statement.

The provision rates for overdue receivables are as follows:

<u>Overdue period</u>	<u>Provision rate</u>
From six (6) months to less than one (1) year	30%
From one (1) year to less than two (2) years	50%
From two (2) years to less than three (3) years	70%
From three (3) years and above	100%

In regard of overdue debts, Management also assesses the estimated recoverability of those overdue debts to determine the proper provision.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.12 Fixed assets

Fixed assets are stated at cost less accumulated depreciation.

The cost of a fixed asset comprises of its purchase price and any directly attributable costs of bringing the fixed asset to working condition for its intended use.

Expenditures for additions, improvements and renewals are added to the carrying amount of the assets and expenditures for maintenance and repairs are charged to the income statement as incurred.

When fixed assets are sold or retired, any gain or loss resulting from their disposal (the difference between the net disposal proceeds and the carrying amount) is included in the income statement.

4.13 Depreciation and amortisation

Depreciation and amortisation of tangible fixed assets and intangible assets are calculated on a straight-line basis over the estimated useful life of each asset as follows:

Buildings and architectures	5 years
Office machineries	3 - 6 years
Means of transportation	6 years
Office equipment	3 - 5 years
Software	2 - 5 years

4.14 Operating leases

Whether an agreement is determined as a property lease agreement depends on the nature of the agreement at the beginning: whether the implementation of the agreement depends on the use of a certain asset and whether the agreement includes clauses on the use rights of the asset.

Rentals respective to operating leases are charged to the income statement on a straight-line basis over the term of the lease.

4.15 Prepaid expenses

Prepaid expenses, including short-term prepaid expenses and long-term prepaid expenses in the statement of financial position, are amortised over the period for which the amounts are paid or the period in which economic benefits are generated in relation to these expenses.

The following types of expenses are recorded as prepaid expenses and are amortised over the period from one (1) year to three (3) years to the income statement:

- ▶ Office renovation expenses;
- ▶ Office rental expenses; and
- ▶ Office tools and other prepaid expenses.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.16 *Borrowing and bond issuance*

Borrowings and bonds issued by the Company are recorded and stated at cost at the end of the accounting period, including proceeds after deducting issuance expenses, at the end of the accounting period.

4.17 *Payables and accrued expenses*

Covered warrants

Covered warrants are collateralized securities issued by the Company, which allows the owner to buy the underlying securities from the issuer of such covered warrants at a predetermined price, at or before a specified time, or receive a difference between the executed price and the underlying securities price at the time of execution.

Covered warrants are initially recognized at cost and continue to be recognized after initial recognition at fair value in "*Payables for securities trading activities*".

Increase due to revaluation of covered warrants at fair value compared to the previous period is recorded in the interim income statement on "*Loss from revaluation of covered warrants*". Decrease due to revaluation of covered warrants at fair value compared to the previous period is recorded in the interim income statement on "*Gain from revaluation of covered warrants*".

Cost of acquisition and issuance of covered warrants is recognized on "*Transaction costs of acquisition of financial assets*" in the interim financial statements when it arises.

Payables and accrued expenses

Payables and accrued expenses are recognized for amounts to be paid in the future for interest of bonds, goods and services received, whether billed to the Company.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.18 Employee benefits

4.18.1 Post-employment benefits

Post-employment benefits are paid to retired employees of the Company by the Social Insurance Agency, which belongs to the Ministry of Labor, Invalids and Social Affairs. The Company is required to contribute to these post-employment benefits by paying social insurance premium to the Social Insurance Agency at the rate of 17.5% of an employee's basic salary on a monthly basis. The Company has no further obligation to fund the post-employment benefits of its employees, other than the liability to pay to Social Insurance Agency on a monthly basis.

4.18.2 Severance pay

The Company has the obligation, under Article 46 of the Vietnam Labor Code No. 45/2019/QH14 effective from 1 January 2021, to pay allowance arising from voluntary resignation of employees, equal to one-half month's salary for each year of employment up to 31 December 2008 plus salary allowances (if any). The average monthly salary used in this calculation is the average monthly salary of the lastest six-month period up to the resignation date.

4.18.3 Unemployment allowance

According to Article 57 of the Employment Law No. 38/2013/QH13 effective from January 1, 2015 and the Government's Decree No. 28/2015/ND-CP dated March 12, 2015 detailing the implementation of a number of Article of the Employment Law regarding unemployment insurance, The company is obliged to pay unemployment insurance at the rate of 1% of the salary fund, unemployment insurance premiums of unemployment insurance participants and deduction of 1% of salary, the monthly salary paid for unemployment insurance by each employee to contribute to the Unemployment Insurance Fund at the same time. According to the Prime Minister's Decision No. 28/2021/QĐ-TTg. from October 1, 2021, The Company is entitled to reduce the unemployment insurance contribution rate of 1% mentioned above to 0% in 12 months.

4.19 Revenue recognition

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured. Revenue is measured at the fair value of receipts or receivables less trade discount, concessions and sales return. The following specific recognition criteria must also be met before revenue is recognised:

Revenue from brokerage services

Where the contract outcome can be reliably measured, revenue is recognized by reference to the stage of completion. Where the contract outcome cannot be reliably measured, revenue is recognized only to the extent of the expenses recognized which are recoverable.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.19 *Revenue recognition* (continued)

Revenue from trading of covered warrants

Revenue from purchasing covered warrants is determined based on the difference between the purchase price and the average cost of covered warrants.

The revenue incurs when covered warrants mature in a profitable position is determined based on the difference between the book value of covered warrants and the difference between the settlement price and the exercise price of covered warrants at maturity.

The revenue incurs when covered warrants mature in a loss or break-even position is equal to the carrying amount of the respective covered warrants.

Revenue from trading of securities

Revenue from trading of securities is determined by the difference between the selling price and the weighted average cost of securities sold.

Other income

Revenues from irregular activities other than turnover-generating activities are recorded to other incomes as stipulated by VAS 14 – “Revenue and other income”, including: revenues from asset liquidation and sale; fines paid by customers for their contract breaches; collected insurance compensation; collected debt which had been written off and included in the preceding period expenses; payable debts which are now recorded as revenue increase as their owners no longer exist; collected tax amounts which now are reduced and reimbursed; and other revenues.

Interest income

Revenue is recognized on an accrual basis (taking into account the effective yield on the asset) unless collectability is in doubt.

Dividends

Income is recognized when the Company's entitlement as an investor to receive the dividend is established, except for stock dividend in which only the number of shares is updated.

Other revenues from rendering services

Where the contract outcome can be reliably measured, revenue is recognised by reference to the stage of completion.

Where the contract outcome cannot be reliably measured, revenue is recognised only to the extent of the expenses recognised which are recoverable.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.20 Borrowing costs

Borrowing costs consist of interest payables of the borrowings and interest payables of bonds issued by the Company and other interest arising from other services provided by the Company. Borrowing costs are recognized on an accrual basis.

4.21 Corporate income tax

Current income tax

Current income tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted as at the reporting date.

Current income tax is charged or credited to the income statement, except when it relates to items recognized directly to equity, in which case the current income tax is also dealt with in equity.

Current income tax assets and liabilities are offset when there is a legally enforceable right for the Company to set off current tax assets against current tax liabilities and when the Company intends to settle its current tax assets and liabilities on a net basis.

Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax base of assets and liabilities and their carrying amount for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except where the deferred tax liability arises from the initial recognition of an asset or liability in a transaction which at the time of the transaction affects neither the accounting profit nor taxable profit or loss.

Deferred tax assets are recognized for all deductible temporary differences, carried forward unused tax credits and unused tax losses, to the extent that it is probable that taxable profits will be available against which deductible temporary differences, carried forward of unused tax credits and unused tax losses can be utilized, except where the deferred tax asset in respect of deductible temporary difference which arises from the initial recognition of an asset or liability which at the time of the related transaction, affects neither the accounting profit nor taxable profit or loss.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to a certain extent that sufficient taxable profits will be available to allow all or part of the asset to be recovered. Previously unrecognized deferred income tax assets are re-assessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.21 Corporate income tax (continued)

Deferred income tax (continued)

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply in the period when the asset realized or the liability is settled based on tax rates and tax laws that have been enacted at the reporting date. Deferred tax is recorded to the income statement, except when it relates to items recognized directly to equity, in which case the deferred tax is also dealt with in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxable entity and the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

4.22 Owners' equity

Contributed capital from shareholders

Contributed capital from stock issuance is recorded as charter capital at par value.

Undistributed profit

Undistributed profit comprises of realised and unrealised profit.

Unrealised profit of the period is the difference between gain and loss arisen from revaluation of FVTPL financial assets or other financial assets through profit or loss of the Company's financial assets in the income statement and deferred tax income/expenses in the period.

Realised profit during the period is the net difference between total revenue and income, and total expenses in the income statement of the Company, except for gain or loss arisen from revaluation of financial assets recognized in unrealised profit.

Reserves

In 2021 and earlier, The Company uses annual after-tax profits to set aside funds in accordance with Circular 146/2014/TT-BTC issued by the Ministry of Finance on 6 October, 2014 as follows:

	<i>Percentage of profit after tax</i>	<i>Maximum balance</i>
Charter capital supplementary reserve	5%	10% of charter capital
Operational risk and finance reserve	5%	10% of charter capital

On 17 December 2021, the Ministry of Finance issued Circular 114/2021/TT-BTC effective from 1 February 2022 to annul Circular 146/2014/TT-BTC of the Minister of Finance guiding on financial regime for securities companies, which states:

- ▶ For the balance of the reserve fund for supplementing charter capital set up according to the provisions of Circular 146/2014/TT-BTC: used to supplement charter capital according to current regulations.
- ▶ For the balance of the financial reserve fund and professional risks set up according to the provisions of Circular No. 146/2014/TT-BTC: used to supplement charter capital or used under the decision of the General Meeting Shareholders' Council, Members' Council, or the company's President in accordance with current regulations.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

4.22 Owners' equity (continued)

Other funds are set aside according to the Resolution of Shareholders at the Annual General Meeting.

4.23 Treasury shares

Equity instruments acquired by the Company (treasury shares) are recognized at cost and deducted from equity. The Company does not record gain/(losses) when buying, selling, issuing or terminating its equity instruments.

4.24 Appropriation of net profits

Net profit after tax is available for appropriation to shareholders after being approved in the General Meeting of Shareholders and after making appropriation to reserves in accordance with the Company's Charter and Vietnam's regulatory requirements.

4.25 Nil balances

Items or balances required by Circular No. 210/2014/TT-BTC dated 30 December 2014, Circular 334/2016/TT-BTC dated 27 December 2016 and Circular No. 114/2021/TT-BTC dated 17 December 2021 issued by the Ministry of Finance that are not shown in these financial statements indicate nil balance.

5. CASH AND CASH EQUIVALENTS

	31/12/2022 VND	31/12/2021 VND
Cash at banks for the operation of the Company	24,935,879,341	91,018,984,352
Cash equivalents	170,000,000,000	27,300,000,000
Total	194,935,879,341	118,318,984,352

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

6. VALUE AND VOLUME OF TRADING DURING THE YEAR

	2022		2021	
	<i>Volume of trading during the year (Unit)</i>	<i>Value of trading during the year (VND)</i>	<i>Volume of trading during the year (Unit)</i>	<i>Value of trading during the year (VND)</i>
a. The Company	548,852,153	16,545,440,494,990	443,618,903	27,801,842,170,000
- Shares	44,804,053	1,511,791,088,990	87,942,403	4,117,302,834,000
- Bonds	141,840,000	14,737,914,920,000	219,460,000	23,243,892,200,000
- Other securities	362,208,100	295,734,486,000	136,216,500	440,647,136,000
b. Investors	20,372,752,897	455,983,832,336,253	23,129,788,849	570,702,258,169,162
- Shares	19,508,502,795	452,332,269,118,180	22,432,987,349	563,151,959,903,770
- Bonds	27,289,331	2,916,793,330,785	45,310,930	5,142,235,409,392
- Other securities	836,960,771	734,769,887,288	651,490,570	2,408,062,856,000
Total	20,921,605,050	472,529,272,831,243	23,573,407,752	598,504,100,339,162

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

7. FINANCIAL ASSETS

7.1 Financial assets at FVTPL

	31/12/2022		31/12/2021	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Listed shares	148,079,571	107,537,306	92,501,168,787	93,600,823,000
ILB	21,686,135	17,365,200	46,230,750	65,660,000
VNM	5,744,739	5,783,600	1,949,239,140	1,800,876,800
FPT	5,543,741	5,613,700	1,594,672,791	1,608,207,600
SGC	4,504,500	4,641,000	13,876,192,149	13,703,550,000
SVC	5,175,573	4,518,800	20,105,439,280	19,920,424,000
VSC	4,807,763	4,491,800	10,083,856,524	9,002,736,600
ARM	3,241,000	4,200,000	27,771,715,300	28,996,801,500
MWG	5,255,420	3,861,000	5,909,189,653	5,753,030,400
HHC	1,899,917	3,675,000	612,139,350	598,728,450
PNJ	2,609,130	2,697,000	534,138,601	606,370,800
Other listed shares	87,611,653	50,690,206	10,018,355,249	11,544,436,850
Certificate of deposits	2,611,393,334,800	2,611,393,334,800	706,952,054,700	706,952,054,700
Unlisted bonds	-	-	724,202,987,109	724,202,987,108
Listed bonds	-	-	197,592,000,000	197,592,000,000
Total	2,611,541,414,371	2,611,500,872,106	1,721,248,210,596	1,722,347,864,808

In which, cost and fair value of securities used as collaterals for covered warrants are as follows:

	31/12/2022		31/12/2021	
	Cost VND	Fair value VND	Cost VND	Fair value VND
VNM	5,744,739	5,783,600	5,269,324,023	5,121,446,400
FPT	5,543,741	5,613,700	7,145,602,987	7,056,654,000
MWG	4,305,192	3,217,500	4,340,792	4,077,000
PNJ	2,609,130	2,697,000	2,609,130	2,886,000
KDH	2,512,698	2,385,000	3,761,691	4,590,000
HPG	2,193,881	1,656,000	14,240,998	13,316,800
HDB	1,287,107	1,196,250	-	-
ACB	1,146,329	1,095,000	27,721,797,512	28,942,050,000
MSN	1,113,840	930,000	1,079,758	1,710,000
VPB	1,503,634	895,000	2,859,613	1,790,000
Total	27,960,291	25,469,050	40,165,616,504	41,148,520,200

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

7. FINANCIAL ASSETS (continued)

7.2 Held-to-maturity investments (HTM)

	31/12/2022 VND	31/12/2021 VND
Short-term assets		
Term deposits	981,292,939,025	1,584,415,039,025
Long-term assets		
Term deposits	595,320,000,000	10,000,000,000
Certificate of deposits	642,000,000,000	-
Total	<u>2,218,612,939,025</u>	<u>1,594,415,039,025</u>

7.3 Loans and receivables

	31/12/2022		31/12/2021	
	Cost VND	Carrying value VND	Cost VND	Carrying value VND
Loans from margin activities	3,494,189,786,432	3,494,189,786,432	6,140,319,882,544	6,140,319,882,544
Advances to investors	265,310,046,304	265,310,046,304	1,010,969,293,749	1,010,969,293,749
Total	<u>3,759,499,832,736</u>	<u>3,759,499,832,736</u>	<u>7,151,289,176,293</u>	<u>7,151,289,176,293</u>

7.4 Available-for-sale financial assets (AFS)

	31/12/2022		31/12/2021	
	Cost VND	Fair value VND	Cost VND	Fair value VND
Unlisted shares	117,975,345,153	35,392,258,653	117,949,857,502	35,366,771,002
Unlisted bonds	1,172,766,982,585	1,172,766,982,585	-	-
Unlisted exchange traded funds	100,000,000,000	99,238,588,121	-	-
Total	<u>1,390,742,327,738</u>	<u>1,307,397,829,359</u>	<u>117,949,857,502</u>	<u>35,366,771,002</u>

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

7. FINANCIAL ASSETS (continued)

7.5 Provision for impairment of financial assets and mortgaged assets

	31/12/2022			31/12/2021		(Provision)/Reversal made during period VND
	Quantity	Cost VND	Market value VND	Provision VND	Provision VND	
AFS						
Unlisted shares	6,355,517	117,975,345,153	35,392,416,253	(82,583,086,500)	(82,583,086,500)	-
Tan Cang Hiep Phuoc JSC	1,710,000	46,768,500,000	17,100,000,000	(29,668,500,000)	(29,668,500,000)	-
Petro Vietnam Energy Technology Corporation	2,500,000	30,000,000,000	8,750,000,000	(21,250,000,000)	(21,250,000,000)	-
Ut Xi Aquatic Products Processing JSC	894,705	26,214,856,500	3,578,820,000	(22,636,036,500)	(22,636,036,500)	-
COECCO Rubber Industry JSC	492,000	7,380,000,000	2,952,000,000	(4,428,000,000)	(4,428,000,000)	-
Viet Lotus JSC	457,300	4,573,000,000	2,972,450,000	(1,600,550,000)	(1,600,550,000)	-
Other unlisted shares	301,512	3,038,988,653	39,146,253	(3,000,000,000)	(3,000,000,000)	-
Unlisted bonds	7,061,228	1,172,766,982,585	1,172,766,982,585	-	-	-
Novaland Group JSC	6,019,738	605,760,385,416	605,760,385,416	-	-	-
Trung Nam Construction Investment JSC	1,718	181,265,329,344	181,265,329,344	-	-	-
TENAMYD Pharmaceutical Corporation	1,500	150,000,000,000	150,000,000,000	-	-	-
Joint Stock Commercial Bank for Investment and Development of Vietnam - Ha Thanh Branch	130	130,000,000,000	130,000,000,000	-	-	-
Vietnam Construction and Import-Export Corporation (Vinaconex)	1,038,142	105,741,267,825	105,741,267,825	-	-	-
Total	13,416,745	1,290,742,327,738	1,208,159,398,838	(82,583,086,500)	(82,583,086,500)	-

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

7. FINANCIAL ASSETS (continued)

7.5 Provision for impairment of financial assets and mortgaged assets (continued)

Movements in provision for impairment of AFS financial assets during the year:

	31/12/2022 VND	31/12/2021 VND
Opening balance	82,583,086,500	59,055,729,445
Provision reversed during the year	-	23,527,357,055
Closing balance	82,583,086,500	82,583,086,500

7.6 Changes in market values of financial assets

As at 31 December 2022:

	31/12/2022			
	Cost VND	Revaluation difference		Revaluation value VND
<i>Financial assets</i>		Increase VND	Decrease VND	
FVTPL				
Listed shares	148,079,571	9,061,093	(49,603,359)	107,537,305
Certificates of deposit	2,611,393,334,800	-	-	2,611,393,334,800
AFS				
Unlisted shares	114,972,811,710	157,600	(79,583,086,500)	35,389,882,810
Unlisted exchange traded funds	100,000,000,000	-	(761,411,879)	99,238,588,121
Unlisted bonds	1,172,766,982,585	-	-	1,172,766,982,585
Other investments	3,000,000,000	-	(3,000,000,000)	-
Total	4,002,281,208,666	9,218,693	(83,394,101,738)	3,918,896,325,621

As at 31 December 2021:

	31/12/2021			
	Cost VND	Revaluation difference		Revaluation value VND
<i>Financial assets</i>		Increase VND	Decrease VND	
FVTPL				
Listed shares	92,501,168,787	3,253,840,587	(2,154,186,375)	93,600,822,999
Listed bonds	724,202,987,109	-	-	724,202,987,109
Unlisted bonds	197,592,000,000	-	-	197,592,000,000
Certificates of deposit	706,952,054,700	-	-	706,952,054,700
AFS				
Unlisted shares	114,949,857,502	157,600	(58,333,086,500)	56,616,928,602
Other investments	3,000,000,000	-	(3,000,000,000)	-
Total	1,839,198,068,098	3,253,998,187	(63,487,272,875)	1,778,964,793,410

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended**8. RECEIVABLES**

	31/12/2022 VND	31/12/2021 VND
Receivables from disposal of financial assets	-	3,002,354,000
Receivables for due dividend and interest income	64,711,196,146	36,417,255,215
<i>Receivables of dividend</i>	133,407,000	143,949,200
<i>Receivables of Money market instrument interest</i>	-	3,630,821,918
<i>Receivables of margin interest</i>	64,577,789,146	32,642,484,097
Accruals for undue dividend and interest income	95,799,337,811	43,799,806,006
<i>Accrued interest of bonds</i>	24,177,423,886	5,668,521,792
<i>Accrued interest of term deposits</i>	71,621,913,925	38,131,284,214
Total	160,510,533,957	83,219,415,221

9. RECEIVABLES FROM SERVICES PROVIDED BY THE COMPANY

	31/12/2022 VND	31/12/2021 VND
Receivables from financial advisory services	11,809,780,000	20,251,006,000
Receivables from other services	665,050,785	323,535,525
Receivables from securities brokerage services	55,111,764	219,052,940
Receivables from securities depository	107	-
Receivables from other financial services	-	195,719,499
Total	12,529,942,656	20,989,313,964

10. OTHER RECEIVABLES

	31/12/2022 VND	31/12/2021 VND
Receivables from transaction fees	1,777,055,340	-
Other receivables	1,743,766,871	10,061,633,840
Total	3,520,822,211	10,061,633,840

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

11. PROVISION FOR IMPAIRMENT OF RECEIVABLES

	31/12/2022 VND	31/12/2021 VND
Provision for receivables from services provided by the Company	6,217,644,025	4,082,784,000
Provision for other receivables	18,114,228	18,114,228
Total	6,235,758,253	4,100,898,228

Movements in provision for impairment of receivables during the year are as follows:

	2022 VND	2021 VND
Opening balance	4,082,784,000	3,499,900,000
Provision reversed during the year	2,134,860,025	1,294,584,000
Utilize provision to write off bad debts	-	(711,700,000)
Closing balance	6,217,644,025	4,082,784,000

12. SHORT-TERM PREPAID EXPENSES

	31/12/2022 VND	31/12/2021 VND
Office-rent prepaid expenses	403,503,721	885,030,444
Tool expenses	-	38,137,367
Maintenance and installation expenses	66,427,253	7,139,004,952
Other prepaid expenses	13,847,465,699	15,951,135,785
Total	14,317,396,673	24,013,308,548

13. SHORT-TERM DEPOSITS, COLLATERALS AND PLEDGES

	31/12/2022 VND	31/12/2021 VND
Other deposits	15,090,000,000	15,090,000,000
Total	15,090,000,000	15,090,000,000

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

14. TANGIBLE FIXED ASSETS

Movements in tangible fixed assets in 2022 are as follows

	<i>Office machineries VND</i>	<i>Means of transportation VND</i>	<i>Office equipment VND</i>	<i>Total VND</i>
Cost				
1 January 2022	150,273,753,763	7,134,006,999	6,163,631,315	163,571,392,077
Purchase	147,082,452,428	3,497,875,636	4,710,994,368	155,291,322,432
Disposal	(66,812,918,883)	(4,958,312,000)	(2,074,806,800)	(73,846,037,683)
31 December 2022	230,543,287,308	5,673,570,635	8,799,818,883	245,016,676,826
Accumulated depreciation				
1 January 2022	73,271,741,429	5,082,652,903	4,459,876,595	82,814,270,927
Depreciation	32,639,251,546	3,031,303,656	1,664,340,435	37,334,895,637
Decrease	(5,735,699,917)	(4,832,434,035)	(2,141,825)	(10,570,275,777)
31 December 2022	100,175,293,058	3,281,522,524	6,122,075,205	109,578,890,787
Net book value				
1 January 2022	77,002,012,334	2,051,354,096	1,703,754,720	80,757,121,150
31 December 2022	130,367,994,250	2,392,048,111	2,677,743,678	135,437,786,039

Cost of fully depreciated tangible fixed assets which are still in active use as at 31 December 2022 is VND 50,007,868,189 (31 December 2021: VND 52,123,623,088).

Movements in tangible fixed assets in 2021 are as follows:

	<i>Office machineries VND</i>	<i>Means of transportation VND</i>	<i>Office equipment VND</i>	<i>Total VND</i>
Cost				
1 January 2021	92,416,675,563	7,134,006,999	4,980,292,173	104,530,974,735
Purchase	57,986,469,000	-	1,279,826,000	59,266,295,000
Decrease	(129,390,800)	-	(96,486,858)	(225,877,658)
31 December 2021	150,273,753,763	7,134,006,999	6,163,631,315	163,571,392,077
Accumulated depreciation				
1 January 2021	61,249,510,060	4,105,989,631	3,566,664,241	68,922,163,932
Depreciation	12,122,003,274	976,663,272	989,699,212	14,088,365,758
Decrease	(99,771,905)	-	(96,486,858)	(196,258,763)
31 December 2021	73,271,741,429	5,082,652,903	4,459,876,595	82,814,270,927
Net book value				
1 January 2021	31,167,165,503	3,028,017,368	1,413,627,932	35,608,810,803
31 December 2021	77,002,012,334	2,051,354,096	1,703,754,720	80,757,121,150

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

15. INTANGIBLE ASSETS

Movements in intangible assets in 2022 are as follows:

	<i>Software VND</i>
Cost	
1 January 2022	64,740,748,537
Purchase	67,310,150,161
Decrease	<u>(34,838,746,632)</u>
31 December 2022	<u>97,212,152,066</u>
Accumulated amortisation	
1 January 2022	23,765,546,970
Amortisation in the year	17,506,624,604
Decrease	<u>(21,806,210)</u>
31 December 2022	<u>41,250,365,364</u>
Net book value	
1 January 2022	<u>40,975,201,567</u>
31 December 2022	<u>55,961,786,702</u>

Cost of fully - depreciated intangible fixed assets which are still in active use as at 31 December 2022 is VND12,640,503,221 (31 December 2021: VND1,608,233,300).

Movements in intangible assets in 2021 are as follows:

	<i>Software VND</i>
Cost	
1 January 2021	32,872,301,271
Purchase	32,078,447,266
Decrease	<u>(210,000,000)</u>
31 December 2021	<u>64,740,748,537</u>
Accumulated amortisation	
1 January 2021	15,327,793,069
Amortisation in the year	8,464,097,986
Decrease	<u>(26,344,085)</u>
31 December 2021	<u>23,765,546,970</u>
Net book value	
1 January 2021	<u>17,544,508,202</u>
31 December 2021	<u>40,975,201,567</u>

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

16. LONG-TERM PREPAID EXPENSES

	31/12/2022 VND	31/12/2021 VND
Long-term house rental expenses	50,852,795,424	54,867,617,547
Long-term maintenance and installation expenses	13,338,722,000	7,912,468,740
Long-term equipment and tool expenses	5,763,521,540	5,003,700,749
Long-term uniform expenses	53,919,272	724,987,114
Other long-term prepaid expenses	12,554,072,241	14,660,707,815
Long-term prepaid expenses	45,375,000	55,738,000
Total	82,608,405,477	83,225,219,965

17. PAYMENT FOR SETTLEMENT ASSISTANCE FUND

Payment for settlement assistance fund represents the amounts deposited at the Vietnam Securities Depository ("VSD").

According to Decision No. 57/QĐ-VSD dated 28 May 2012 issued by the General Director of the Vietnam Securities Depository, Decision No. 87/2007/QĐ-BTC dated 22 October 2007 by the Minister of Finance regarding the issuance of regulations on registration, custody, clearing and settlement of securities, Circular No. 43/2010/TT-BTC dated 25 March 2010 amending and supplementing the regulations on registration, custody, clearing and settlement of securities, and Decision No. 27/QĐ-VSD dated 13 March 2015 on the promulgation of regulations on management and use of the Settlement Assistance Fund by the General Director of the Vietnam Securities Depository; the Company must deposit an initial amount of VND120 million at the Vietnam Securities Depository and pay addition of 0.01% of the total amount of brokered securities in the previous year, but not over VND 2.5 billion per annum. The maximum contribution of each custody member which is a securities company providing brokerage service to the Settlement Assistance Fund is VND 20 billion.

Movements of the payment for settlement assistance fund during the year are as follows:

	31/12/2022 VND	31/12/2021 VND
Opening balance	17,956,433,957	15,456,433,957
Addition	2,043,566,043	2,500,000,000
Closing balance	20,000,000,000	17,956,433,957

18. OTHER LONG-TERM ASSETS

Deposits for Clearing Fund for derivative transactions are deposits at the Vietnam Securities Depository ("VSD"). According to Decision No. 97/QĐ-VSD dated 23 March 2017 of the General Director of the VSD on promulgating regulations on management and use of the Clearing Fund ("Decision 97") and Decision No. 145/QĐ-VSD dated 4 August 2017 amending Decision 97, clearing members of Clearing Fund at the Vietnam Securities Depository are responsible for contributing to Clearing Fund by cash (VND) or securities. The minimum contribution in cash to the Clearing Fund is specified by the VSD.

Details of deposits for Clearing Fund for derivative transactions are as follows:

	31/12/2022 VND	31/12/2021 VND
Opening balance	10,109,941,596	10,089,791,367
Interest	20,239,138	20,150,229
Closing balance	10,130,180,734	10,109,941,596

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

19. SHORT-TERM BORROWINGS

	31/12/2022 VND	31/12/2021 VND
Short-term borrowings from credit institutions (*)	3,580,170,000,000	4,509,200,000,000
Union Bank of Taiwan Co., Ltd	1,166,050,000,000	-
Vietnam International Joint Stock Commercial Bank	500,000,000,000	300,000,000,000
Bao Viet Joint Stock Commercial Bank	350,000,000,000	150,000,000,000
Petrolimex Petroleum Joint Stock Commercial Bank	350,000,000,000	415,000,000,000
Woori Bank Vietnam Limited – Ha Noi Branch	298,900,000,000	90,000,000,000
Joint Stock Commercial Bank for Foreign Trade of Vietnam	250,000,000,000	350,000,000,000
KB Kookmin Bank	232,750,000,000	458,850,000,000
Mega International Commercial Bank Co., Ltd	232,470,000,000	228,230,000,000
Tien Phong Commercial Joint Stock Bank – Ha Noi Branch	200,000,000,000	460,000,000,000
Taishin International Bank	-	455,220,000,000
Vietnam Prosperity Joint-Stock Commercial Bank	-	400,000,000,000
Vietnam Maritime Commercial Joint Stock Bank	-	199,000,000,000
Shinhan Bank Vietnam Limited	-	100,000,000,000
SinoPac Bank - Hong Kong Branch	-	226,900,000,000
CTBC Bank Limited - Ho Chi Minh City Branch	-	100,000,000,000
Indovina Bank Limited	-	260,000,000,000
Daegu Bank - Ho Chi Minh City Branch	-	116,000,000,000
Vietnam Export-Import Commercial Joint Stock Bank	-	200,000,000,000
Short-term borrowings from others (**)	1,851,531,897,490	1,757,214,308,030
Total	5,431,701,897,490	6,266,414,308,030

Short-term bank loans have terms ranging from 1 to 12 months, bearing interest rates from 1.24% to 8.00% per annum for the purpose of supplementing working capital for the Company.

(*) As at 31 December 2022, the loans were secured by the Company's term deposit at the bank.

(**) Short-term loans to other subjects are short-term loans of individuals and economic organizations through property loan contracts with term from 1 to 6 months with interest ranging from 3.16% to 9.00 % per annum. As at 31 December 2022, the above loans were unsecured.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

20. PAYABLES FOR SECURITIES TRADING ACTIVITIES

	31/12/2022 VND	31/12/2021 VND
Covered warrants	-	10,435,038,000
Payables to the Stock Exchange	9,929,147,312	18,156,210,424
Payables to the Vietnam Securities Depository	2,196,705,792	1,643,520,535
Total	12,125,853,104	30,234,768,959

In which, details of covered warrants issued by the Company in 2022 are as follows:

	Quantity permitted for issuance	Outstanding quantity
CACB01MBS22CE	5,000,000	-
CFPT01MBS22CE	5,000,000	-
CHDB01MBS22CE	3,000,000	-
CHPG01MBS22CE	5,000,000	-
CMSN01MBS22CE	3,000,000	-
CMWG01MBS22CE	5,000,000	-
CPOW01MBS22CE	8,000,000	-
CSTB01MBS22CE	5,000,000	-
CTCB01MBS22CE	5,000,000	-
CVHM01MBS22CE	6,000,000	-
CVIC01MBS22CE	5,000,000	-
CVNM01MBS22CE	5,000,000	-
CVPB01MBS22CE	5,000,000	-
Total	65,000,000	-

21. SHORT-TERM TRADE PAYABLES

	31/12/2022 VND	31/12/2021 VND
Payables of financial assets purchases	-	1,866,054,000
Payables of commission fees and services provided	30,976,908,715	18,438,374,797
Total	30,976,908,715	20,304,428,797

22. STATUTORY OBLIGATIONS

	31/12/2022 VND	31/12/2021 VND
Value added tax ("VAT")	228,202,561	899,094,667
Corporate income tax	62,333,710,343	35,020,813,563
Personal income tax	31,074,482,482	50,294,221,229
Other tax	411,929,330	117,697,075
Total	94,048,324,716	86,331,826,534

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

22. STATUTORY OBLIGATIONS (continued)

Movements of statutory obligations during the year:

	Opening receivables VND	Opening payables VND	Payables during the year VND	Paid during the year VND	Closing receivables VND	Closing payables VND
VAT	-	899,094,667	6,742,758,120	7,413,650,226	-	228,202,561
Corporate income tax	-	35,020,813,563	148,210,755,777	120,897,858,997	-	62,333,710,343
Personal income tax	-	50,294,221,229	401,511,395,583	421,239,351,545	508,217,215	31,074,482,482
Other tax	35,468,399	117,697,075	6,603,624,685	6,273,924,031	-	411,929,330
Total	35,468,399	86,331,826,534	563,068,534,165	555,824,784,799	508,217,215	94,048,324,716

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

23. SHORT-TERM ACCRUED EXPENSES

	31/12/2022 VND	31/12/2021 VND
Accruals for interests of bond issuances	28,875,195,622	11,496,791,102
Accruals for interests of borrowings from credit institutions	14,131,474,462	10,706,220,023
Accruals for interests of borrowings from individuals/organizations	31,763,339,314	35,970,682,629
Other accrued expenses	62,592,872,995	133,301,323,652
Total	137,362,882,393	191,475,017,406

24. SHORT-TERM DEPOSITS FROM CUSTOMERS

	31/12/2022 VND	31/12/2021 VND
Short-term depository payables in cooperation contracts with investors	-	158,248,586,015

As at 31 December 2022, the Company discontinued short-term depository payables in cooperation contracts with investors (organization, individual)

25. OTHER SHORT-TERM PAYABLES

	31/12/2022 VND	31/12/2021 VND
Other payables	23,961,919,090	10,167,563,241
Total	23,961,919,090	10,167,563,241

26. LONG-TERM BONDS

Year	Batch	Annual interest	Maturity	31/12/2022 VND	31/12/2021 VND
2019	Batch 1	7.125%	2022	-	15,000,000,000
	Batch 2	7.225%	2022	-	10,000,000,000
2021	Batch 1	7.500%	2022	-	520,000,000,000
	Batch 2	7.200%	2023	200,000,000,000	200,000,000,000
	Batch 3	7.300%	2023	-	90,000,000,000
2022	Batch 1	7.200%	2023	172,000,000,000	-
Issuance expenses				(22,222,220)	(18,605,254)
Long-term bonds				371,977,777,780	834,981,394,746

MB Securities Joint Stock Company

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NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

27. OWNERS' EQUITY

27.1 Changes in owners' equity

	Share capital VND	Treasury share VND	Charter capital supplementary reserve VND	Operational risk and financial reserve VND	Other reserves VND	Undistributed profit VND	Total VND
Balance as at 1 January 2021	1,643,310,840,000	(129,443,300)	39,987,506,742	39,977,522,642	1,625,982,305	335,596,064,315	2,060,368,472,704
Profit after tax	-	-	-	-	-	586,810,651,435	586,810,651,435
Appropriation to reserves	-	-	29,340,532,572	29,340,532,572	-	(58,681,065,144)	-
Share issuance	786,395,880,000	-	-	-	-	-	786,395,880,000
Treasury shares acquisition	-	(532,663,500)	-	-	-	-	(532,663,500)
Stock dividend payment	246,476,520,000	-	-	-	-	(246,476,520,000)	-
Bonus and welfare fund	-	-	-	-	-	(21,496,432,531)	(21,496,432,531)
Balance as at 31 December 2021	2,676,183,240,000	(662,106,800)	69,328,039,314	69,318,055,214	1,625,982,305	595,752,698,075	3,411,545,908,108
Profit after tax	-	-	-	-	-	514,205,653,236	514,205,653,236
Share issuance	594,580,930,000	-	-	-	-	-	594,580,930,000
Treasury shares acquisition	-	(91,404,800)	-	-	-	-	(91,404,800)
Stock dividend payment	535,167,010,000	-	-	-	-	(535,167,010,000)	-
Bonus and welfare fund	-	-	-	-	-	(35,208,639,087)	(35,208,639,087)
Balance as at 31 December 2022	3,805,931,180,000	(753,511,600)	69,328,039,314	69,318,055,214	1,625,982,305	539,582,702,224	4,485,032,447,457

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

27. OWNERS' EQUITY (continued)

27.2 Undistributed profit

	31/12/2022 VND	31/12/2021 VND
Realized profit	541,617,289,913	590,397,020,344
Unrealized profit	(2,034,587,689)	5,355,677,731
Total	539,582,702,224	595,752,698,075

27.3 Shares

Unit: number of shares

	31/12/2022	31/12/2021
Authorized issuing shares	380,593,118	267,618,324
Issued shares	380,593,118	267,918,324
Shares issued and fully paid	380,593,118	267,918,324
- Ordinary shares	380,593,118	267,918,324
- Preference shares	-	-
Treasury shares	(30,441)	(27,683)
Treasury shares held by the Company	(30,441)	(27,683)
- Ordinary shares	(30,441)	(27,683)
- Preference shares	-	-
Outstanding shares	380,562,677	267,590,641
- Ordinary shares	380,562,677	267,590,641
- Preference shares	-	-

28. DISCLOSURES OF OFF-BALANCE SHEET ITEMS

28.1 Pledged materials and valuable papers received

	31/12/2022 VND	31/12/2021 VND
Supplies and valuable papers kept on behalf of customers	9,883,660,000	9,883,660,000
Total	9,883,660,000	9,883,660,000

28.2 Bad debts written-off

	31/12/2022 VND	31/12/2021 VND
Contract services with repurchase/resale commitments	42,349,055,085	45,343,493,003
Listed financial assets	147,128,725,268	147,418,712,942
Other financial assets	169,893,530,194	170,243,010,194
Other written-off bad debts	184,227,469,549	191,419,096,004
Total	543,598,780,096	554,424,312,143

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

28. DISCLOSURES OF OFF-BALANCE SHEET ITEMS (continued)

28.3 Foreign currencies

	31/12/2022 VND	31/12/2021 VND
Foreign currencies in JPY		
Quantity	780	780
Converted into VND	142,233	142,233

28.4 Financial assets listed/registered at the Vietnam Securities Depository ("VSD") of the Company

	31/12/2022 VND	31/12/2021 VND
Financial assets		
Unrestricted financial assets	64,000,000	847,777,200,000
Custodian financial assets guaranteed for loans	13,063,050,000	13,063,050,000
Financial assets awaiting settlement	120,000	793,339,000,000
Total	13,127,170,000	1,654,179,250,000

28.5 Financial assets which have not been deposited at the VSD of the Company

	31/12/2022 VND	31/12/2021 VND
Financial assets which have not been deposited at the VSD	60,545,580,000	73,519,860,000
	60,545,580,000	73,519,860,000

28.6 Financial assets listed/registered at the VSD of investors

	31/12/2022 VND	31/12/2021 VND
Unrestricted financial assets	23,812,915,010,000	21,615,007,140,000
Restricted financial assets	805,763,860,000	1,448,225,230,000
Mortgaged financial assets	8,906,599,130,000	8,275,871,640,000
Blocked financial assets	3,188,513,920,000	2,727,061,740,000
Financial assets awaiting settlement	444,969,820,000	1,079,632,490,000
Total	37,158,761,740,000	35,145,798,240,000

28.7 Non-traded financial assets deposited at the VSD of investors

	31/12/2022 VND	31/12/2021 VND
Unrestricted and non-traded financial assets deposited at the VSD	61,335,830,000	12,765,570,000
Restricted and non-traded financial assets deposited at the VSD	250,311,780,000	364,763,200,000
Total	311,647,610,000	377,528,770,000

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

28. DISCLOSURES OF OFF-BALANCE SHEET ITEMS (continued)

28.8 Awaiting financial assets of investors

	31/12/2022 VND	31/12/2021 VND
Awaiting financial assets of domestic investors	354,302,850,000	1,083,084,280,000
Awaiting financial assets of foreign investors	7,000,000	1,817,000,000
Total	354,309,850,000	1,084,901,280,000

28.9 Financial assets unlisted/unregistered at the VSD of investors

	31/12/2022 VND	31/12/2021 VND
Financial assets which have not been deposited at the VSD of domestic investors	858,240,000	858,240,000
Total	858,240,000	858,240,000

28.10 Investors' deposits for securities trading activities

	31/12/2022 VND	31/12/2021 VND
Investors' deposits for securities trading activities managed by the Company	2,383,039,436,763	3,479,715,514,579
- Domestic investors' deposits for securities trading activities managed by the Company	2,305,747,369,083	3,066,929,744,761
- Foreign investors' deposits for securities trading activities managed by the Company	22,689,163,106	43,512,575,951
- Investors' deposits for net-off and payments for securities trading activities	54,602,904,574	369,273,193,867
Investors' deposits at the VSD	275,108,866,747	144,673,135,823
Investors' total deposits for securities trading activities	420,477,813,704	25,495,811,279
Total	3,078,626,117,214	3,649,884,461,681

28.11 Deposits of securities issuers

	31/12/2022 VND	31/12/2021 VND
Deposits for securities underwriting and issuance agency services	30,676,364	26,905,801,364
Deposits for dividend, bond principal and interest payment	812,073,542	180,810,003
Total	842,749,906	27,086,611,367

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

28. DISCLOSURE OF OFF-BALANCE SHEET ITEMS (continued)

28.12 Payables to investors - investors' deposits for securities trading activities managed by the Company

	31/12/2022 VND	31/12/2021 VND
Domestic investors' payables for services of securities companies	3,057,773,916,524	3,618,928,606,100
Foreign investors' payables for services of securities companies	20,852,200,690	30,955,855,581
Total	3,078,626,117,214	3,649,884,461,681

28.13 Payables to securities issuers

	31/12/2022 VND	31/12/2021 VND
Military Joint Stock Commercial Bank	10,953,000	10,953,000
Kim Lien Tourism Joint Stock Company	488,085	488,085
Payables to other securities issuers	19,235,279	26,894,360,279
Total	30,676,364	26,905,801,364

28.14 Dividend, bond principal and interest payables

	31/12/2022 VND	31/12/2021 VND
Dividend, bond principal and interest payables to investors	812,073,542	180,810,003
Total	812,073,542	180,810,003

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS

29.1. Gain/(loss) from disposals of financial assets at FVTPL

29.1.1 Gain from disposals of financial assets at FVTPL

No.	Financial assets	Quantity Units	Proceeds VND	Weighted average cost VND	Gain from disposal in the current period VND	Gain from disposal in the previous period VND
1	Listed shares	6,707,880	254,371,100,050	241,389,221,259	12,981,878,791	194,597,009,409
	FPT	794,900	83,256,670,000	78,016,313,170	5,240,356,830	14,837,473,267
	MWG	163,800	21,895,510,000	19,625,643,623	2,269,866,377	10,465,147,186
	POW	2,378,000	33,274,580,000	32,172,060,310	1,102,519,690	-
	VPB	787,000	28,953,110,000	27,925,405,992	1,027,704,008	21,158,533,265
	ACB	531,000	14,858,935,000	14,175,850,864	683,084,136	414,037,503
	VRE	591,100	18,002,350,000	17,627,246,954	375,103,046	2,645,873,249
	HPG	192,400	9,082,355,000	8,775,360,905	306,994,095	59,244,938,456
	Other listed shares	1,269,680	45,047,590,050	43,071,339,441	1,976,250,609	85,831,006,483
2	Certificates of deposits	965,077,067	108,534,315,148,752	108,511,436,297,635	22,878,851,117	11,659,160,360
3	Listed bonds	16,090,000	1,594,147,020,000	1,593,897,650,000	249,370,000	1,676,333,333
	TD2131018	2,000,000	197,666,000,000	197,592,000,000	74,000,000	-
	TD2030017	2,500,000	250,933,500,000	250,887,000,000	46,500,000	-
	TD2131015	2,600,000	257,394,700,000	257,377,200,000	17,500,000	-
	TD2030020	2,000,000	191,845,000,000	191,828,000,000	17,000,000	-
	TD1934187	500,000	60,039,000,000	60,023,000,000	16,000,000	-
	Other listed bonds	6,490,000	636,268,820,000	636,190,450,000	78,370,000	1,676,333,333
4	Unlisted bonds	9,058,415	2,259,120,909,330	2,203,513,748,347	55,607,160,983	59,497,246,317
	TRUNGNAM SOLAR_BOND2020_03	7,412	796,444,606,176	756,080,543,768	40,364,062,408	-
	NVLH2123010	3,207,225	335,477,071,022	328,812,282,610	6,664,788,412	23,344,471,804
	TBLCH2122001	3,436,141	353,739,998,590	350,147,991,776	3,592,006,814	-
	HPXH2122005	513,845	53,895,241,034	51,652,423,912	2,242,817,122	4,364,999,827
	GBOND49-THANH PHO AQUA600B	5,000	501,972,602,740	500,941,818,071	1,030,784,669	207,665,379
	Other unlisted bonds	1,888,792	217,591,389,768	215,878,688,210	1,712,701,558	31,580,109,307

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.1. Gain/(loss) from disposals of financial assets at FVTPL (continued)

29.1.1 Gain from disposals of financial assets at FVTPL (continued)

No	Financial assets	Quantity Units	Proceeds VND	Weighted average cost VND	Gain from disposal in the current year VND	Gain from disposal in the previous year VND
5	Warrants	161,412,600	70,285,208,000	89,567,448,531	73,601,340,401	64,277,669,525
	CHPG2204 at maturity	2,885,900	-	-	11,441,239,728	-
	CTCB2202 at maturity	4,782,300	-	-	5,616,757,466	-
	CACB2101 at maturity	2,801,300	-	-	3,803,322,456	-
	CSTB2203 at maturity	3,478,700	-	-	3,738,189,080	-
	CVIC2110 at maturity	3,989,200	-	-	3,572,647,323	-
	Gain from buying CSTB2203	9,159,500	8,305,619,000	10,422,754,964	2,117,135,964	-
	Gain from buying CPOW2203	19,029,200	7,447,171,000	9,546,710,281	2,099,539,281	-
	Gain from buying CVIC2110	5,086,100	3,446,339,000	5,431,375,429	1,985,036,429	-
	Gain from buying CFPT2202	6,097,300	10,326,333,000	11,942,076,691	1,615,743,691	-
	Gain from buying CVRE2202	7,765,600	3,613,615,000	4,889,688,289	1,276,073,289	-
	Gain from buying other warrants	96,337,500	37,146,131,000	47,334,842,877	36,335,655,694	64,277,669,525
Total		1,158,345,962	112,712,239,386,132	112,639,804,365,772	165,318,601,292	331,707,418,944

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.1. Gain/(loss) from disposals of financial assets at FVTPL (continued)

29.1.2 Loss from disposals of financial assets at FVTPL

No	Financial assets	Quantity Unit	Proceeds VND	Weighted average cost VND	Loss from disposal in the current year VND	Loss from disposal in the previous year VND
1	Listed shares	16,959,886	529,637,447,024	596,401,530,506	66,764,083,482	24,663,179,163
	HPG	3,124,300	105,582,480,000	117,085,829,954	11,503,349,954	3,250,261,217
	STB	1,981,300	47,405,740,000	57,541,340,663	10,135,600,663	2,354,223,513
	TCB	924,078	36,959,118,900	45,650,230,021	8,691,111,121	2,494,038,474
	VHM	459,200	29,948,320,000	35,066,788,749	5,118,468,749	1,323,229,982
	VIC	270,400	22,362,690,000	25,467,482,164	3,104,792,164	175,660,457
	VRE	1,170,700	32,482,955,000	35,409,967,897	2,927,012,897	4,248,501,781
	Other listed shares	9,029,908	254,896,143,124	280,179,891,058	25,283,747,934	10,817,263,739
2	Certificates of deposit	100	100,945,479,500	100,957,644,200	12,164,700	176,668,662
3	Unlisted shares	-	-	-	-	-
4	Listed bonds	54,430,000	5,615,899,680,000	5,616,746,170,000	846,490,000	3,447,553,333
	TD2141039	6,600,000	654,890,400,000	655,003,100,000	112,700,000	18,000,000
	TD2136026	5,060,000	526,314,760,000	526,397,940,000	83,180,000	299,500,000
	TD2030018	6,000,000	596,983,000,000	597,045,000,000	62,000,000	17,500,000
	TD2030017	2,500,000	247,476,000,000	247,534,500,000	58,500,000	26,000,000
	TD2035027	1,000,000	93,209,000,000	93,266,500,000	57,500,000	-
	TD1929176	1,000,000	113,418,000,000	113,474,000,000	56,000,000	-
	TD2035026	4,000,000	419,926,000,000	419,977,000,000	51,000,000	257,700,000
	Other listed bonds	28,270,000	2,963,682,520,000	2,964,048,130,000	365,610,000	2,828,853,333
5	Unlisted bonds	10,695,090	1,457,568,451,504	1,473,422,017,684	15,853,566,180	16,414,952,076
	NVLH2123010	4,563,008	473,962,166,574	479,500,720,653	5,538,554,079	385,589,433
	VCPBOND2020-02	1,493,961	149,687,988,221	152,977,102,563	3,289,114,342	392,970,074
	TRUNGNAM SOLAR_BOND2020_03	845	87,079,268,402	89,605,057,047	2,525,788,645	-
	FLCH2122001	1,500,000	150,000,000,000	151,241,194,232	1,241,194,232	1,067,696
	Other unlisted bonds	3,137,276	596,839,028,307	600,097,943,189	3,258,914,882	15,635,324,873

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.1. Gain/(loss) from disposals of financial assets at FVTPL (continued)

29.1.2 Loss from disposals of financial assets at FVTPL (continued)

No	Financial assets	Quantity Unit	Proceeds VND	Weighted average cost VND	Loss from disposal in the current year VND	Loss from disposal in the previous year VND
6	Warrants	51,280,900	57,200,207,000	51,603,016,255	8,362,419,582	121,943,267,028
	CFPT2202 at maturity	872,200	-	-	2,361,806,272	-
	CMWGG2114 at maturity	201,400	-	-	403,422,565	-
	Loss from buying CFPT2202	7,696,700	18,979,535,000	17,343,999,381	1,635,535,619	-
	Loss from buying CMWGG2114	1,994,900	3,726,085,000	2,725,859,134	1,000,225,866	-
	Loss from buying CHPG2204	3,357,800	6,727,668,000	6,247,650,781	480,017,219	-
	Loss from buying CPOW2203	6,710,600	4,531,509,000	4,057,079,021	474,429,979	-
	Loss from buying CVPB2111	1,802,300	3,197,813,000	2,956,291,214	241,521,786	-
	Loss from buying other warrants	28,645,000	20,037,597,000	18,272,136,724	1,765,460,276	121,943,267,028
	Total	133,365,976	7,761,251,265,028	7,839,130,378,645	91,838,723,944	166,645,620,262

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.2 Revaluation difference of financial assets at FVTPL

Financial assets	Cost VND	Fair value VND	Revaluation difference at the end of the year VND	Revaluation difference at the beginning of the year VND	Gain/(Loss) recorded in the current year VND	Increase VND	Decrease VND
FVTPL							
Listed shares	148,079,571	107,537,306	(40,542,265)	1,099,654,212	(1,140,196,477)	(3,244,779,493)	2,104,583,016
ILB	21,686,135	17,365,200	(4,320,935)	301,515	(4,622,450)	(301,515)	(4,320,935)
VNM	5,744,739	5,783,600	38,861	(156,159,253)	156,198,114	38,861	156,159,253
FPT	5,543,741	5,613,700	69,959	(172,642,149)	172,712,108	69,959	172,642,149
SGC	4,504,500	4,641,000	136,500	(1,918,800)	2,055,300	136,500	1,918,800
SVC	5,175,573	4,518,800	(656,773)	3,247,000	(3,903,773)	(3,247,000)	(656,773)
VSC	4,807,763	4,491,800	(315,963)	(5,045,791)	4,729,828	-	4,729,828
ARM	3,241,000	4,200,000	959,000	959,000	-	-	-
MWG	5,255,420	3,861,000	(1,394,420)	10,651,726	(12,046,146)	(10,915,518)	(1,130,628)
HHC	1,899,917	3,675,000	1,775,083	1,249,800	525,283	525,283	-
PNJ	2,609,130	2,697,000	87,870	542,529	(454,659)	(454,659)	-
Other listed shares	87,611,653	50,690,206	(36,921,447)	1,418,468,635	(1,455,390,082)	(3,230,631,404)	1,775,241,322
Unlisted exchange traded funds	100,000,000,000	99,238,588,121	(761,411,879)	-	(761,411,879)	-	(761,411,879)
Total	100,148,079,571	99,346,125,427	(801,954,144)	1,099,654,212	(1,901,608,356)	(3,244,779,493)	1,343,171,137

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.2 Revaluation difference of financial assets at FVTPL (continued)

In which, details of gain/(loss) due to revaluation of underlying assets for hedging activities of covered warrants issuers are as follows:

Financial assets	Cost VND	Fair value VND	Revaluation		Gain/(Loss) recorded in the current year VND	Increase VND	Decrease VND
			difference at the end of the year VND	difference at the beginning of the year VND			
ACB	1,146,329	1,095,000	(51,329)	1,220,252,488	(1,220,303,817)	(1,220,252,488)	(51,329)
FPT	5,543,741	5,613,700	69,959	(88,948,987)	89,018,946	69,959	88,948,987
HDB	1,287,107	1,196,250	(90,857)	-	(90,857)	-	(90,857)
HPG	2,193,881	1,656,000	(537,881)	(924,198)	386,317	-	386,317
KDH	2,512,698	2,385,000	(127,698)	828,309	(956,007)	(828,309)	(127,698)
MSN	1,113,840	930,000	(183,840)	630,242	(814,082)	(630,242)	(183,840)
MWG	4,305,192	3,217,500	(1,087,692)	(263,792)	(823,900)	-	(823,900)
PNJ	2,609,130	2,697,000	87,870	276,870	(189,000)	(189,000)	-
VNM	5,744,739	5,783,600	38,861	(147,877,623)	147,916,484	38,861	147,877,623
VPB	1,503,634	895,000	(608,634)	(1,069,613)	460,979	-	460,979
Tổng cộng	27,960,291	25,469,050	(2,491,241)	982,903,696	(985,394,937)	(1,221,791,219)	236,396,282

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.3 Revaluation difference of covered warrants

Revaluation difference of covered warrants:

<i>Financial assets</i>	<i>Cost VND</i>	<i>Fair value VND</i>	<i>Revaluation difference at the end of the year VND</i>	<i>Revaluation difference at the beginning of the year VND</i>	<i>Accumulated decrease VND</i>	<i>Accumulated increase VND</i>
Issuer's covered warrant	-	-	-	(2,693,529,050)	(7,335,226,791)	996,628
Total	-	-	-	(2,693,529,050)	(7,335,226,791)	996,628

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

29. GAIN/(LOSS) FROM FINANCIAL ASSETS (continued)

29.4 Dividend, interest income from FVTPL financial assets

	2022 VND	2021 VND
Dividend	1,008,711,939	3,166,554,906
Coupon	70,475,027,205	32,890,867,520
Total	71,483,739,144	36,057,422,426

29.5 Gain from HTM investments

	2022 VND	2021 VND
Interest from term deposits	92,492,546,801	69,313,069,043
Interest from certificates of deposits	29,454,060,268	-
Total	121,946,607,069	69,313,069,043

29.6 Gain from loans and receivables

	2022 VND	2021 VND
Interest income from margin lending	670,508,810,428	542,656,998,988
Income from advance for selling securities of customers	97,088,747,975	103,902,760,166
Total	767,597,558,403	646,559,759,154

29.7 Gain from AFS financial assets

	2022 VND	2021 VND
Dividend	1,590,600,000	1,005,798,000
Total	1,590,600,000	1,005,798,000

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

30. REVENUE FROM BROKERAGE SERVICES

	2022 VND	2021 VND
Revenue from securities brokerage fee	697,442,303,577	907,816,221,346
Revenue from derivative brokerage fee	19,298,533,200	22,801,889,900
Other brokerage revenue	32,540,805	963,648,000
Total	716,773,377,582	931,581,759,246

31. REVENUE FROM FINANCIAL ADVISORY SERVICES

	2022 VND	2021 VND
Revenue from financial advisory activities	4,975,628,181	4,674,586,817
Revenue from successful arrangement of bond issuance	31,039,721,600	98,415,518,253
Total	36,015,349,781	103,090,105,070

32. REVENUE FROM OTHER ACTIVITIES

	2022 VND	2021 VND
Revenue from leasing assets	1,629,229,842	1,776,038,646
Revenue from transfer fee	1,169,601,490	3,483,171,997
Revenue from affiliate bank loan for buying securities	49,980,899,927	59,765,099,286
Revenue from other services	11,000,564,079	12,972,184,983
Total	63,780,295,338	77,996,494,912

33. EXPENSES FOR PROPRIETARY TRADING ACTIVITIES

	2022 VND	2021 VND
Salaries and other benefits for employees	10,830,556,146	18,397,117,888
Outsourcing services expenses	1,805,925,087	1,622,950,235
Other expenses	31,548,190,785	26,361,026,060
Total	44,184,672,018	46,381,094,183

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

34. EXPENSES FOR BROKERAGE SERVICES

	2022 VND	2021 VND
Securities trading brokerage expenses	131,027,235,130	162,054,651,577
Salaries and other benefits for employees	227,452,045,237	291,027,583,646
Outsourcing services expenses	50,841,848,511	41,451,453,144
Salaries expenses for business collaborators and other expenses	129,710,489,425	156,005,976,118
Fee for fixing of transactional and other errors for brokerage activities	52,257,742	-
Fees for terminal equipment allocated for brokerage activities	29,792,876	34,808,000
Total	539,113,668,921	650,574,472,485

35. BORROWING COSTS

	2022 VND	2021 VND
Interest expense for bond issuance	17,378,404,520	38,499,973,605
Interest expense for borrowings from credit institutions	144,807,566,567	153,001,881,691
Interest expense for cooperation contracts with individuals/organizations	218,812,383,567	119,728,751,096
Commission fee for issuance of bonds	12,222,671,769	8,649,826,090
Total	393,221,026,423	319,880,432,482

36. GENERAL AND ADMINISTRATIVE EXPENSES

	2022 VND	2021 VND
Salaries and bonus	73,079,276,873	159,057,762,915
Social security, health insurance, union fee and unemployment insurance	3,487,433,129	2,767,269,500
Tools	2,686,004,654	1,713,487,891
Depreciation expenses	24,893,914,821	5,766,972,605
Tax, fee and expenses	193,497,427	71,081,120
Outsourcing expenses	40,033,165,339	30,934,035,985
Other expenses	43,130,186,043	42,546,314,371
Total	187,503,478,286	242,856,924,387

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

37. OTHER INCOME

	2022 VND	2021 VND
Income from written-off bad debts	9,091,724,705	19,137,310,676
Income from breach of contract	545,821	4,498,367,603
Income from disposal of fixed assets	759,885,104	-
Other income	2,159,763,276	232,996,194
Total	12,011,918,906	23,868,674,473

38. CORPORATE INCOME TAX

38.1 Corporate income tax ("CIT")

The tax returns filed by the Company are subject to examination by the tax authorities. As the application of tax laws and regulations is susceptible to varying interpretations, the amounts reported in the financial statements could change later upon final determination by the tax authorities.

The current tax payable is based on taxable profit for the year. The taxable profit of the Company differs from the profit as reported in the income statement because it excludes items of income or expenses that are taxable or deductible in other periods and it further excludes items that are not taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted by the reporting date. The Company is obliged to pay corporate income tax at the rate of 20% (in 2021: 20%) of the total taxable profit under Circular No. 78/2014/TT-BTC effective since 2 August 2014.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

38. CORPORATE INCOME TAX (continue)

38.1 Corporate income tax ("CIT") (continue)

The estimated current corporate income tax in this year and prior year is represented in the table below:

	2022 VND	2021 VND
Profit before tax	660,568,842,658	736,275,485,072
Adjustments to increase/(decrease) accounting profit		
Adjustments to increase accounting profit:		
- Non-deductible expenses	13,340,962,982	15,221,036,014
- Other adjustments	60,478,507,209	-
Adjustments to decrease accounting profit:		
- Income from dividend	(2,599,311,939)	(4,172,352,906)
Revaluation differences of financial assets at FVTPL	9,237,831,775	(12,760,091,580)
Foreign exchange rate differences	-	-
Estimated current taxable income	741,026,832,685	734,564,076,600
Corporate income tax rate	20%	20%
Estimated CIT expenses	148,205,366,537	146,912,815,320
Additional CIT expenses determined by the tax authorities	5,389,240	-
	148,210,755,777	146,912,815,320

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

38. CORPORATE INCOME TAX (continued)

38.2 Deferred corporate income tax

	2022 VND	2021 VND
Deferred income tax assets		
Opening balance	(1,697,919,433)	854,098,883
Temporary taxable difference	9,237,831,775	(12,760,091,580)
In which:		
- Losses from revaluation of financial assets at FVTPL	10,580,006,284	(2,720,609,617)
- Reversal of temporary differences	(1,342,174,509)	(10,039,481,963)
Deferred income tax rate in the current year	20%	20%
Deferred income/(expense) tax incurred in the current year	1,847,566,355	(2,552,018,316)
Adjustments due to foreign exchange differences	-	-
Ending balance	149,646,922	(1,697,919,433)

39. EARNINGS PER SHARE ("EPS")

Basic earnings per share is calculated by dividing profit after tax attributable to ordinary shareholders of the Company by weighted average ordinary shares outstanding during the year. Profit after tax attributable to ordinary shareholders for the year ended 31 December 2022 is determined as profit after CIT and subtracting the estimated provision for funds which do not belong to shareholders under the actual appropriation rate during the year. For the purpose of preparing financial statements, other comprehensive income is not yet included in the net profit after tax to calculate the EPS indicator since there is no detailed guidance.

Weighted average outstanding ordinary shares:

	2022	2021
Weighted average outstanding ordinary shares(*)	357,351,076	267,642,030
	2022	2021
Profit after tax attributable to ordinary shareholders - VND	514,205,653,236	586,810,651,436
Adjustment due to bonus and welfare fund appropriation and employee bonus - VND	-	-
Profit after tax allocated to shareholders - VND	514,205,653,236	586,810,651,436
Weighted average of outstanding ordinary shares for EPS calculation	357,351,076	267,642,030
Basic earnings per share – VND	1,439	2,193

(*) Weighted average of ordinary shares to calculate basic earnings per share in 2021 adjusted for comparison purposes because in 2022 the Company increased its charter capital through issuing shares to pay dividends.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

40. TRANSACTIONS WITH RELATED PARTIES

List of related parties and relationships with the Company is as follows:

<i>Related parties</i>	<i>Relationships</i>
Military Joint Stock Commercial Bank	Parent bank
MB Capital Management Joint Stock Company	Subsidiary under common Parent bank
Asset Management Company Limited – Military Commercial Joint Stock Bank	Subsidiary under common Parent bank
MB Ageas Life Insurance Company Limited	Subsidiary under common Parent bank
Military Insurance Corporation	Subsidiary under common Parent bank
MB Shinsei Finance Limited Liability Company	Subsidiary under common Parent bank
The Board of Directors and Management, the Board of Supervisors	

The Company significant balances with related parties as at 31 December 2022 and 31 December 2021 are as follow:

		<i>31/12/2022</i> <i>Receivables/</i> <i>(Payables)</i> <i>VND</i>	<i>31/12/2021</i> <i>Receivables/</i> <i>(Payables)</i> <i>VND</i>
	<i>Description</i>		
Military Joint Stock Commercial Bank	Current deposits of the Company	15,678,353,563	32,289,149,436
	Term deposits of the Company	1,120,320,000,000	1,137,320,000,000
	Accrued interest from deposits of the Company	28,516,818,833	24,944,945,958
	Deposits of Investors for trading securities	551,936,667,389	1,049,116,026,962
	Affiliate margin lending fee receivables	91,132,326	91,132,325
Asset Management Company Limited – Military Commercial Joint Stock Bank	Office rental deposits	909,270,500	909,270,500
	Payable to electricity and office rental payables	(12,605,683)	(50,853,000)
MB Shinsei Finance Company Limited	Securities custody fee receivables	-	150,000,000
MB Ageas Life Insurance Company Limited	Health insurances receivables	2,510,825	-

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

40. TRANSACTIONS WITH RELATED PARTIES (continued)

Significant transactions of the Company with related parties during 2022 and 2021 are as follows:

		2022 Income/(Expense) VND	2021 Income/(Expense) VND
	Description		
Military Joint Stock Commercial Bank	Interest income from demand deposits	65,819,405,173	44,461,673,618
	Fee income from shareholders management	850,000,000	600,000,000
	Affiliate margin lending income	49,980,835,867	59,765,033,711
	Office leasing income	761,071,844	200,282,065
	Ordering BOND expenses	-	(845,203,659)
	Transaction fees	48,608,312	-
	Advisory fees for individual bond offerings	200,000,000	-
	Advisory fees for registration of depository and bond payment services	1,300,000,000	-
	Agent fees for Mcredit bond custody and settlement services	54,000,000	-
	Electricity and rental expenses	(25,214,791,637)	(24,918,855,088)
	Income from office leasing	-	662,247,091
	Advisory fee income	-	80,000,000
	Insurance expenses for employees	(1,990,496,995)	(1,655,978,802)
MB Shinsei Finance Limited Liability Company	Revenue from agent fees of bonds custodian and settlement services	27,272,724	2,272,727
MB Capital Management Joint Stock Company	Revenue from securities custodian services	950,167,521	1,152,839,890
	Consultant fees	(439,000,000)	(385,000,000)
	Interest expense from deposits	(7,898,066)	-
The Board of Directors	Salary, bonus and remuneration	(10,769,451,629)	(14,097,164,843)
The Board of Supervisors	Salary, bonus and remuneration	(2,803,395,748)	(5,232,258,089)
The Board of Management	Salary, bonus and remuneration	(26,097,694,901)	(30,742,422,959)

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

41. OTHER INFORMATION

41.1 Segment information

A segment is a component determined separately which is engaged in providing products or related services (business segment) or providing products or services in a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments.

Business segment information

The Company's business segment is primarily determined based on the main types of products and services provided by each segment.

	Brokerage and customer services VND	Proprietary trading VND	Investment banking and others VND	Others VND	Total VND
For the year ended 31 December 2022					
1. Direct income	1,508,808,368,216	349,759,541,221	36,015,349,781	83,050,623,735	1,977,633,882,953
2. Direct expenses	(559,550,294,754)	(136,749,930,919)	(27,449,138,773)	(2,234,264,631)	(725,983,629,077)
3. Depreciation and allocated expenses	(450,957,372,459)	(104,537,227,539)	(10,764,380,585)	(24,822,430,634)	(591,081,411,218)
Profit before tax	498,300,701,003	108,472,382,763	(2,198,169,577)	55,993,928,470	660,568,842,658
Ending balance					
1. Direct segment assets (*)	3,775,550,597,603	6,418,771,895,947	-	17,341,002,180	10,211,663,495,730
2. Allocated segment assets (*)	395,601,492,558	91,705,082,937	9,443,032,282	21,775,429,802	518,525,037,580
Total assets	4,171,152,090,161	6,510,476,978,884	9,443,032,282	39,116,431,982	10,730,188,533,310
1. Direct segment liabilities	9,843,917,213	35,599,846,606	-	-	45,443,763,819
2. Allocated segment liabilities	4,662,221,503,826	1,080,757,827,568	111,287,517,854	256,626,628,033	6,110,893,477,282
Total liabilities	4,672,065,421,039	1,116,357,674,174	111,287,517,854	256,626,628,033	6,156,337,241,101

(*) These items do not include provision for impairment.

Geographical segment information

The Company operations are taken place within Vietnam territory only. Therefore, Management considers that the Company has only one segment by geography.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

41. OTHER INFORMATION (continued)

41.2 Operating lease commitments

	31/12/2022 VND	31/12/2021 VND
Less than 1 year	29,339,764,025	23,334,746,958
From 1 - 5 years	25,236,764,916	18,209,962,015
Total	54,576,528,941	41,544,708,973

41.3 Purposes and policies of financial risk management

The Company's financial liabilities comprise mostly loans and borrowings, payables to suppliers and other payables. The main purpose of these financial liabilities is to finance the Company's operations. The Company has loans, trade and other receivables, cash and short-term deposits that arise directly from its operations. The Company does not hold or issue derivative financial instruments.

The Company is exposed to market risk, credit risk and liquidity risk.

Risk management is integral to the whole business of the Company. The Company has a system of controls in place to maintain an acceptable balance between the cost arisen from risks and the cost of managing the risks. The management continually monitors the Company's risk management process to ensure that an appropriate balance between risk and control is achieved.

The Management reviews and agrees policies for monitoring each of these risks which are summarized below.

Market risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. There are four types of market risk: interest rate risk, currency risk, commodity price risk and other price risk, such as equity price risk. Financial instruments affected by market risk include loans and borrowings, deposits and available-for-sale investments.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Company's exposure to market risk due to changes in interest rate relates primarily to cash and short-term deposits, held-to-maturity investments and loans. Financial liabilities have fixed interest rates.

The Company manages interest rate risk by looking at the competitive structure of the market to identify a proper interest rate policy which is favorable for its purposes within its risk management limits.

Foreign exchange risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities in which revenue or expense is denominated in a different currency from the Company's accounting currency.

The Company has a small foreign currency balance as presented in Note 28.3. Therefore, the Management assessed the Company's foreign exchange risk is very low. The Company does not use any derivative financial instruments to prevent its foreign exchange risk.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended**41. OTHER INFORMATION (continued)****41.3 Purposes and policies of financial risk management (continued)*****Stock price risk***

The listed and unlisted stocks held by the Company are affected by market risks arising from the uncertainty about the future value of investment stocks. The Company manages stock price risk by setting investment limits. The Company's Investment Council also reviews and approves decisions on investment in stocks.

At the date of the financial statements, the fair value of the investments in listed shares and bonds of the Company is VND 107,537,306 and VND 0 (31 December 2021: VND 93,600,823,000 and VND 197,592,000,000). The increase (or decrease) of 10% of the stock index may lead to the increase (or decrease) of a corresponding percentage of the Company's investment income, depending on the material level and the prolongation of the impairment and depending on the position of the portfolio for stocks that have a significant impact on the market index.

Credit risk

Credit risk is the risk that counterparty would not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Company is exposed to credit risk from its operating activities (primarily for loans and receivables) and from its financing activities, including deposits with banks.

Receivables

Customer credit risk is managed by the Company based on its established policies, procedures and control relating to customer credit risk management.

Outstanding customer receivables are regularly monitored. Customer credit quality's impairment is analyzed at each reporting date on an individual basis for major clients. The Company closely monitors outstanding receivables. Due to the fact that the Company's receivables relate to a large number of diversified customers and corresponding collateral assets, there is no significant concentration of credit risk.

Bank deposits

The Company's bank balances are mainly maintained with high credit rating banks in Vietnam. Credit risk from balances with banks is managed by the Company's accounting and treasury department in accordance with the Company's policy. The Company evaluates the concentration of credit risk in respect to bank deposits as low.

Margin lending and advances to customers

The Company manages its credit risks via the use of internal control policies, processes and procedures relevant to margin lending and advances to investors. The Company only provides margin lending with securities permitted for margin under the Margin Lending Regulations and is selected according to the principle of assessing the quality of shares of the Company. Credit limit is controlled on a basis of the value of collateral assets, customer creditworthiness, and other limits.

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

41. OTHER INFORMATION (continued)

41.3 Purposes and policies of financial risk management (continued)

Credit risk (continued)

Margin lending and advances to customers (continued)

The Company's Management assesses that all financial assets are in-due and not impaired because these financial assets are related to customers who are reputable and have payment capability, except for receivables with impaired value as shown below:

	Neither past due nor impaired VND	Past due but not impaired VND	Past due but not impaired VND	Total VND
Deposits at banks and cash equivalents	194,935,879,341	-	-	194,935,879,341
Loans	3,759,499,832,736	-	-	3,759,499,832,736
Receivables	6,294,184,403	-	6,235,758,253	12,529,942,656
Total	3,960,729,896,480	-	6,235,758,253	3,966,965,654,733

Liquidity risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting financial obligations due to shortage of funds. The Company's exposure to liquidity risk arises primarily from mismatches of maturities of financial assets and liabilities.

The Company monitors its liquidity risk by maintaining a level of cash and cash equivalents deemed adequate by the Management to finance the Company's operations and to mitigate the effects of fluctuations in cash flows.

The Company assesses that the level of risk concentration on debt repayment is low and that the Company is able to access capital resources.

The table below summarizes the payment period of the Company's financial liabilities based on the expected payments under contracts as at 31 December 2022:

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

41. OTHER INFORMATION (continued)

41.3 Purposes and policies of financial risk management (continued)

Liquidity risk (continued)

	Overdue VND	Less than 1 year VND	1 – 5 year VND	Over 5 years VND	Total VND
FINANCIAL ASSETS					
Cash and cash equivalents	-	194,935,879,341	-	-	194,935,879,341
Financial assets at FVTPL	-	2,611,500,872,106	-	-	2,611,500,872,106
HTM investments	-	2,218,612,939,025	-	-	2,218,612,939,025
Loans	-	3,759,499,832,736	-	-	3,759,499,832,736
Available-for-sale investments	-	1,389,980,915,859	-	-	1,389,980,915,859
Receivables	-	198,527,522,035	-	-	198,527,522,035
Receivables from services provided by the Company	6,235,758,253	6,294,184,403	-	-	12,529,942,656
Other receivables	-	3,520,822,211	-	-	3,520,822,211
Other short-term assets	-	34,540,999,287	-	-	34,540,999,287
Fixed assets	-	-	191,399,572,741	-	191,399,572,741
Deposits for Payment Assistance Fund	-	-	-	20,000,000,000	20,000,000,000
Deposits for Clearing Fund	-	-	-	10,130,180,734	10,130,180,734
Long-term assets	-	-	85,009,054,579	-	85,009,054,579
Total	6,235,758,253	10,417,413,967,003	276,408,627,320	30,130,180,734	10,730,188,533,310
FINANCIAL LIABILITIES					
Short-term borrowings	-	5,431,701,897,490	-	-	5,431,701,897,490
Payables for securities transaction activities	-	12,125,853,104	-	-	12,125,853,104
Short-term trade payables	-	30,976,908,715	-	-	30,976,908,715
Short-term advances from customers	-	2,341,002,000	-	-	2,341,002,000
Tax and payables to State	-	94,048,324,716	-	-	94,048,324,716
Other current liabilities	-	137,362,882,393	-	-	137,362,882,393
Other payables	-	33,013,266,978	-	-	33,013,266,978
Short-term collaterals and pledges	-	-	-	-	-
Bonus and welfare funds	-	-	-	42,613,717,944	42,613,717,944
Long-term bonds issued	-	371,977,777,780	-	-	371,977,777,780
Long-term collaterals and pledges	-	-	175,609,980	-	175,609,980
Total	-	6,113,547,913,176	175,609,980	42,613,717,944	6,156,337,241,100
Net liquidity difference	6,235,758,253	4,303,866,053,827	276,233,017,340	(12,483,537,210)	4,573,851,292,210

NOTES TO THE FINANCIAL STATEMENTS (continued)
as at 31 December 2022 and for the year then ended

42. EVENTS AFTER THE REPORTING DATE

There has been no matter or circumstance that has arisen since the reporting date that required adjustment or disclosure to be made in the financial statements of the Company.

Prepared by:



Ms. Nguyen Thi Minh Hoa
Supervisor

Reviewed by:



Mr. Nguyen Van Hoc
Chief Accountant

Approved by:



Ms. Pham Thi Kim Ngan
Chief Financial Officer

Hanoi, Vietnam

15 February 2023

